** PUBLIC DISCLOSURE COPY **

Internal Revenue Service

Department of the Treasury

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public. ▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

A F	or the	\simeq 2016 calendar year, or tax year beginning $~SEP~1~,~2016~$ and \simeq	ending A	UG 31, 2017	
B c	Check if applicable	C Name of organization		D Employer identifi	cation number
	Addres	ASHOKA			
	Name change	Doing business as		51-0	<u> 255908</u>
	Initial return Final		Room/suite	E Telephone numbe	r)527-8300
	□return/ termin- ated	-	2000		
	Amend	1		G Gross receipts \$ H(a) Is this a group re	20,143,853.
	_return _Applica _tion			for subordinates	
	tion pendin	SAME AS C ABOVE		H(b) Are all subordinates in	—
	Гах-ехе	empt status: X 501(c)(3) 501(c) ()	or 527	1	list. (see instructions)
JΝ	Nebsit	e: ▶ WWW.ASHOKA.ORG		H(c) Group exemption	
K F	orm of	organization: X Corporation Trust Association Other	L Year	of formation: 1980	M State of legal domicile: DC
Pa	art I	Summary			
Ð	1	Briefly describe the organization's mission or most significant activities: ${f SEE}$ ${f S}$	SCHEDU	LE O	
Governance	.				<u> </u>
ern	2	Check this box if the organization discontinued its operations or dispose			1
<u>ک</u> و	3			3	8 7
	1 -	Number of independent voting members of the governing body (Part VI, line 1b)			149
ies	1	Total number of individuals employed in calendar year 2016 (Part V, line 2a)			220
Activities &		Total number of volunteers (estimate if necessary)			0.
Ac		Total unrelated business revenue from Part VIII, column (C), line 12			0.
	В	Net unrelated business taxable income from Form 990-T, line 34		Prior Year	Current Year
	8	Contributions and grants (Part VIII, line 1h)		19,347,196.	13,102,864.
ne	l	-		186,893.	574,546.
Revenue	1	Program service revenue (Part VIII, line 2g) Investment income (Part VIII, column (A), lines 3, 4, and 7d)		1,339,664.	1,633,298.
Be		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		2,456,118.	3,107,313.
	1	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		23,329,871.	18,418,021.
_		Grants and similar amounts paid (Part IX, column (A), lines 1-3)		2,258,561.	3,736,247.
	1	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.
	45	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		10,600,058.	9,697,810.
ses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.
Expenses	b.	Total fundraising expenses (Part IX, column (D), line 25) 1,032,66			
ŭ	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		6,868,030.	7,083,765.
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		19,726,649.	20,517,822.
	l	Revenue less expenses. Subtract line 18 from line 12		3,603,222.	-2,099,801.
or es		<u>'</u>	Ве	ginning of Current Year	End of Year
Assets or	20	Total assets (Part X, line 16)		40,786,540.	38,321,549.
ASS	21	Total liabilities (Part X, line 26)		5,544,949.	5,295,080.
Net	4	Net assets or fund balances. Subtract line 21 from line 20		35,241,591.	33,026,469.
Pa	art II	Signature Block			
Und	er pena	lties of perjury, I declare that I have examined this return, including accompanying schedules	and stateme	ents, and to the best of my	/ knowledge and belief, it is
true,	, correc	t, and complete. Declaration of preparer (other than officer) is based on all information of whi	ich preparer	has any knowledge.	
Sigi	n	Signature of officer		Date	
Her	е	WILLIAM DRAYTON, CHAIRMAN/CEO			
		Type or print name and title	1 -		
		Print/Type preparer's name Preparer's signature		Date Check Check	PTIN
Paid		GARRETT M. HIGGINS GARRETT M. HIGGI	.NS 0	8/31/18 self-employ	
	arer	Firm's name PKF O'CONNOR DAVIES, LLP		Firm's EIN ▶	27-1728945
Use	Only	Firm's address 500 MAMARONECK AVENUE			4 201 2222
		HARRISON, NY 10528-1633		Phone no. 9 1	4-381-8900
May	/ the IF	RS discuss this return with the preparer shown above? (see instructions)			X Yes No

Form 990 (2016) ASHOKA
Part III | Statement of Program Service Accomplishments 51-0255908 Page 2

Fai	till otatement of Frogram Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	THE CREATION OF AN ASSOCIATION OF THE WORLD'S LEADING SOCIAL
	ENTREPRENEURS, MEN AND WOMEN WITH SYSTEM CHANGING SOLUTIONS FOR THE
	WORLD'S MOST URGENT SOCIAL PROBLEMS.
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
3	· · · · · · · · · · · · · · · · · · ·
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 6,042,410. including grants of \$ 247,886.) (Revenue \$)
	COMMUNITY, BUSINESS & INDUSTRY PROGRAMS: ASHOKA ENCOURAGES THE CREATION
	OF SUSTAINABLE SOCIAL SOLUTIONS BY DEVELOPING NEW ARCHITECTURE FOR THE
	SECTOR TO SUPPORT AND ACCELERATE PROGRESS WITHIN THE COMMUNITY. SYSTEMS
	INCLUDE: ACCESS TO SOCIAL FINANCING, BRIDGES TO BUSINESS AND ACADEMIC
	SECTORS, AND FRAMEWORKS FOR STRATEGIC PARTNERSHIPS THAT DELIVER SOCIAL
	AND FINANCIAL VALUE. (MULTIPLE PROGRAMS)
	THE THEOLET VIDEL (HOLLIE HOCKED)
4b	(Code:) (Expenses \$ 4,869,293. including grants of \$2,833,864.) (Revenue \$)
	CIVIL RIGHTS, SOCIAL ACTION & ADVOCACY PROGRAMS: SOCIAL ENTREPRENEURS
	ARE THE ENGINES OF CHANGE AND ROLE MODELS FOR THE CITIZEN SECTOR.
	ASHOKA IDENTIFIES AND INVESTS IN LEADING SOCIAL
	ENTREPRENEURS-ENTREPRENEURS WORKING TO ACHIEVE POSITIVE SOCIAL
	IMPACT-SUPPORTING THE INDIVIDUAL, IDEA, AND INSTITUTION THROUGH ALL
	PHASES OF THEIR CAREER. (102 FELLOWS)
	<u> </u>
	(Code:) (Expenses \$ 2,458,247. including grants of \$ 19,827.) (Revenue \$)
4c	
	CIVIL RIGHTS, SOCIAL ACTION & ADVOCACY PROGRAMS: THROUGH GROUP
	ENTREPRENEURSHIP PROGRAMS, ASHOKA ENGAGES COMMUNITIES OF ENTREPRENEURS
	AND DEVELOPS PATTERNS OF EFFECTIVE COLLABORATIONS THAT ACCELERATE AND
	SPREAD SOCIAL IMPACT. (MULTIPLE PROGRAMS)
4.1	Other preserves convices (Describe in Cahadula O.)
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ 2,257,995. including grants of \$ 634,670.) (Revenue \$ 574,546.)
<u>4e</u>	Total program service expenses ► 15,627,945.
	Form 990 (2016)

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Form 990 (2016) ASHOKA Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1_	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	X	
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			l
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	_X_	77
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		37	
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete		v	
	Schedule D, Parts XI and XII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?	46.		v
40	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	Х	X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000	4.46	Х	
15	or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	14b	77	
15		45	Х	
16	foreign organization? If "Yes," complete Schedule F, Parts II and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	15	- 42	
IU		16	Х	
17	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	10	-2	
.,	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
.0	1c and 8a? If "Yes," complete Schedule G, Part II	18		х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes."	-10		
	complete Schedule G. Part III	19		x
	CONTIQUES CONTROLLE C. FAIL III		990	

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Part IV Checklist of Required Schedules (continued) 51-0255908 Page 4

			Yes	No
20 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
~	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L. Part I	25b		x
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or	200		
20	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes."			
	complete Schedule L, Part II	26		x
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
21	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
		27		x
28	of any of these persons? If "Yes," complete Schedule L, Part III Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV	21		
20				
_	instructions for applicable filing thresholds, conditions, and exceptions):	200		х
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a 28b		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	200		<u> </u>
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	00-		x
00	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Х	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		_
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			_v
•	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			.
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			X
	Schedule N, Part II	32		
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations		v	
•	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	X	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and		Х	
	Part V, line 1	34		
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X	_
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	٥	v	
00	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Х	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			_ v
~ =	If "Yes," complete Schedule R, Part V, line 2	36		<u> </u>
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		v	
	Note. All Form 990 filers are required to complete Schedule O	38	X	

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Form 990 (2016) ASHOKA Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response or note to any line in this Part V					<u> </u>
					Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	133	_		l
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	<u> </u>	4		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and re					
	(gambling) winnings to prize winners?	 T	 I	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,		140			l
	filed for the calendar year ending with or within the year covered by this return		149	_	7.7	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns			2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	s)		_		37
	The state of the s			3a		X
	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule			3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a		•		37	
	financial account in a foreign country (such as a bank account, securities account, or other financial a	accoun	t)?	4a	Х	
b	If "Yes," enter the name of the foreign country: ► SEE SCHEDULE O		(50.45)			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A					Х
5a				5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction of the live of the live of the superior of the form of the live of the liv			5b		
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c		
оа	Does the organization have annual gross receipts that are normally greater than \$100,000, and did th any contributions that were not tax deductible as charitable contributions?			6-		x
L				6a		
D	If "Yes," did the organization include with every solicitation an express statement that such contributi were not tax deductible?		•	- Gh		
7				6b		
	Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser	vices n	rovided to the navor?	7a		х
a b			payor:	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			"		
·	to file Form 8282?			7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co		t?	7e		Х
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit control			7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo		99 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization	tion fil	e a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	by the	Э			
	sponsoring organization have excess business holdings at any time during the year?			8		
9	Sponsoring organizations maintaining donor advised funds.					
а	Did the sponsoring organization make any taxable distributions under section 4966?			9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?			9b		
10	Section 501(c)(7) organizations. Enter:					l
а	Initiation fees and capital contributions included on Part VIII, line 12	10a				l
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	Section 501(c)(12) organizations. Enter:	ı	I			
	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against					
	amounts due or received from them.)	11b				
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		? I	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		4		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			45		
а	Is the organization licensed to issue qualified health plans in more than one state?			13a		
	Note. See the instructions for additional information the organization must report on Schedule O.					
b	Enter the amount of reserves the organization is required to maintain by the states in which the	401	I			
_	organization is licensed to issue qualified health plans	13b				
	Enter the amount of reserves on hand	13c	<u> </u>	140		Х
				14a 14b		
a	If "Yes," has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedule	e U			990	(2010)

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI				X
Sec	tion A. Governing Body and Management				
				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a	8			
	If there are material differences in voting rights among members of the governing body, or if the governing				
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.				
b	Enter the number of voting members included in line 1a, above, who are independent 1b	7			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with	any other			
	officer, director, trustee, or key employee?		2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct				
	of officers, directors, or trustees, or key employees to a management company or other person?		3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 wa	i i	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		5		Х
6	Did the organization have members or stockholders?		6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint	one or			
	more members of the governing body?		7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockho				
	persons other than the governing body?		7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by th				
а	The governing body?		8a	Х	
b	Each committee with authority to act on behalf of the governing body?		8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached a	at the			
	organization's mailing address? If "Yes." provide the names and addresses in Schedule O		9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue	Code.)			
				Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		10a	Х	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters	s, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?		10b	X	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body befo	re filing the form?	11a	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.				
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13		12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to con-	flicts?	12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," or	lescribe			
	in Schedule O how this was done		12c	X	
13	Did the organization have a written whistleblower policy?		13	Х	
14	Did the organization have a written document retention and destruction policy?		14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by in	dependent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?				
а	The organization's CEO, Executive Director, or top management official		15a	X	
b	Other officers or key employees of the organization		15b		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).				
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement w	rith a			
	taxable entity during the year?		16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its p				
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization				
Cr.	exempt status with respect to such arrangements?		16b		
	tion C. Disclosure				
17	List the states with which a copy of this Form 990 is required to be filed SEE SCHEDULE O				
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Sect	on 501(c)(3)s only) av	ailable)	
	for public inspection. Indicate how you made these available. Check all that apply.				
	X Own website X Another's website X Upon request Other (explain in Sc	,			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of	t interest policy, and f	ınanci	al	
	statements available to the public during the tax year.				
20	State the name, address, and telephone number of the person who possesses the organization's books an	a records:			
	AMADI NWOKOCHA - (703)527-8300 1700 NORTH MOORE STREET, NO. 2000, ARLINGTON, VA 2220	19			
	TIOU MONTH MOONE DINEEL, NO. 4000, ANDINGION, VA. 444	, ,			

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

_ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	(C)		(D)	(E)	(F)				
Name and Title	Average		Position (do not check more than one		Reportable	Reportable compensation	Estimated			
	hours per		box, unless person is both an officer and a director/trustee)		compensation	amount of				
	week (list any		<u> </u>				,	from the	from related organizations	other compensation
	hours for	ndividual trustee or director				P		organization	(W-2/1099-MISC)	from the
	related	ee or	stee			nsate		(W-2/1099-MISC)	(** =/ *********************************	organization
	organizations	trust	nal tru		oyee	om pe				and related
	below	vidual	Institutional trustee	Jec	Key employee	Highest compensated employee	ner			organizations
	line)	indi	Insti	Officer	Key	High	Former			
(1) WILLIAM DRAYTON	40.00									
CHAIRMAN/CEO	15.00	Х		Х				171,858.	0.	6,145.
(2) WILLIAM C. KELLY	5.00									
DIRECTOR	7.00	Х						0.	0.	0.
(3) MARY GORDON	5.00									
DIRECTOR	6.00	Х						0.	0.	0.
(4) ROGER HARRISON	5.00									
DIRECTOR	6.00	Х						0.	0.	0.
(5) FRED HEHUWAT	5.00									
DIRECTOR		Х						0.	0.	0.
(6) SARA HOROWITZ	5.00									
DIRECTOR	1.00	Х						0.	0.	0.
(7) FELIPE VERGARA	5.00									
DIRECTOR		Х						0.	0.	0.
(8) KYLE ZIMMER	5.00									
DIRECTOR	5.00	Х						0.	0.	0.
(9) DIANA WELLS	40.00									
PRESIDENT	8.00			X				170,778.	0.	2,586.
(10) SAMARA RANDHAWA	40.00									
SECRETARY				Х				70,924.	0.	19,286.
(11) LUCY PERKINS	40.00									
TREASURER	3.00			Х				90,958.	0.	2,550.
(12) ADAM BORNSTEIN	40.00									
CFO				Х				112,037.	0.	19,523.
(13) PHILIP VAN KIRK	40.00									
PROGRAM LEADER, YOUTH YEARS						X		128,771.	0.	0.
(14) KONSTANZA MARIA FRISCHEN	40.00									_
DIAMOND LEADER, USA						X		189,639.	0.	0.
(15) NANCY WELSH	40.00									
PROGRAM LEADER, YOUTH VENTURE						Х		129,568.	0.	5,782.
(16) CONRAD CARTER	40.00									
DIAMOND LEADER, AFRICA	7.00					Х		125,603.	0.	19,934.
(17) HENRY DE SIO	40.00									
PROGRAM LEADER, FRAMEWORK CHANGE						X		125,347.	0.	21,371.
										Earm 990 (2016)

632007 11-11-16

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Section A. Officers, Directors, Trust		oloy	ees,	and	Hi ₀	ghes	t C	ompensated Employee	s (continued)				
(A)	(B)				C)			(D)	(E)		(F)		
Name and title	Average	Position (do not check more than one					ne	Reportable	Reportable		Estimated		
	hours per week	box	, unles	ss pe	rson i	s both	an	compensation	compensatio			ount	of
	(list any					1	.00,	from the	from related organizations			other	tion
	hours for	direct				_		organization	(W-2/1099-MIS			pensa om the	
	related	ee or	stee			nsate		(W-2/1099-MISC)	(** Z/ 1000 11110	,		anizati	
	organizations	trust	nal tru		oyee	om pe					•	d relate	
	below	ndividual trustee or director	Institutional trustee	Officer	key employee	Highest compensated employee	Former				orga	ınizatio	ons
	line)	lud	lns	0#!	Key	e Hig	For			\rightarrow			
										_			
										\dashv			
						0.							
c Total from continuation sheets to Part VII								0.		0.		7 11	0.
d Total (add lines 1b and 1c)								1,315,483.		0.	9	7,1	77.
2 Total number of individuals (including but no	ot limited to th	ose	liste	d ab	oove) wh	o re	eceived more than \$100,	000 of reportable	!			10
compensation from the organization												Vaa	18
										П		Yes	No
3 Did the organization list any former officer,	•			•	•	•		•					Х
line 1a? If "Yes," complete Schedule J for so											3		
4 For any individual listed on line 1a, is the su	•		•					•	•		4	х	
and related organizations greater than \$150Did any person listed on line 1a receive or a											-	-22	
rendered to the organization? If "Yes," com					•			•	idal loi selvices		5		Х
Section B. Independent Contractors	<u>Diete Scriedule</u>	. J /(JI SU	<u>ICIT </u>	oers	<u> </u>					<u> </u>		
Complete this table for your five highest cor	npensated ind	lepe	nder	nt co	ontra	actor	s th	nat received more than \$	100.000 of comp	ensati	on fro	m	
the organization. Report compensation for t													
(A)	•							(B)			(C	;)	
Name and business	address							Description of s	ervices	Co		nsatio	n
OREMUS CORPORATION NA													
101 WEST MAIN STREET, LEB	ANON, I	N	46	05	2			ACCOUNTING ST	JPPORT		163	1,9'	72.
KEYSTONE ACCOUNTABILITY								CONSULTING O	N V				
2907 NORTH 30TH STREET, T	ACOMA,	WA	9	84	07		_	EVALUATION WO	ORK PLAN		109	9,6!	<u>53.</u>
							-						
							\dashv						

Form **990** (2016)

Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization

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Form 990 (2016) ASHOKA
Part VIII Statement of Revenue ASHOKA

		Check if Schedule O conta	ains a response	or note to any line	in this Part VIII			
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
ပ္ မ	1 a	Federated campaigns	1a	5,379.				
Contributions, Gifts, Grants and Other Similar Amounts		Membership dues						
۾ ق		Fundraising events						
ifts Ir A		Related organizations						
aj, Bijk		Government grants (contributi						
Sig		All other contributions, gifts, grant						
her		similar amounts not included abov		13,097,485.				
텵	g	Noncash contributions included in lines 1		290,332.				
ang	_	Total. Add lines 1a-1f		>	13,102,864.			
				Business Code				
Program Service Revenue	2 a	CONFERENCE INCOME/PRESE	ENTATION FE	900099	574,546.	574,546.		
	b							
	С							
an See	d							
Be	е							
Pro	f	All other program service reve	nue					
		Total. Add lines 2a-2f			574,546.			
	3	Investment income (including						
		other similar amounts)			342,314.			342,314.
	4	Income from investment of tax						
	5	Royalties	·	· • [
			(i) Real	(ii) Personal				
	6 a	Gross rents						
	b	Less: rental expenses						
		Rental income or (loss)						
	d	Net rental income or (loss)						
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory	3,016,816					
	b	Less: cost or other basis						
		and sales expenses	1,725,832					
	С	Gain or (loss)	1,290,984					
	d	Net gain or (loss)			1,290,984.			1,290,984.
	8 a	Gross income from fundraising	g events (not					
une		including \$	of	1 1				
eve		contributions reported on line	1c). See	1 1				
Other Reven		Part IV, line 18		a				
돭	b	Less: direct expenses	1	b				
٥	С	Net income or (loss) from fund	Iraising events					
	9 a	Gross income from gaming ac	tivities. See	1 1				
		Part IV, line 19	;	a				
	b	Less: direct expenses	1	b				
	С	Net income or (loss) from gam	ing activities	<u></u>				
	10 a	Gross sales of inventory, less	returns	1 1				
		and allowances	6	a				
	b	Less: cost of goods sold	1	b				
-	С	Net income or (loss) from sales	s of inventory					
		Miscellaneous Revenue	e	Business Code				
		SHARED SERVICES		611430	3,101,049.			3,101,049.
	b	OTHER REVENUES		900099	6,264.			6,264.
	С							
	d	All other revenue						
		Total. Add lines 11a-11d		▶ ↓	3,107,313.			
	12	Total revenue. See instructions.		•	18,418,021.	574,546.	0.	4,740,611.

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Form 990 (2016) ASHOKA Part IX Statement of Functional Expenses

	Clatement of Functional Expens				
<u>Secti</u>	on 501(c)(3) and 501(c)(4) organizations must comp Check if Schedule O contains a respor			nplete column (A).	X
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations		21.12.2.2	g	
•	and domestic governments. See Part IV, line 21	372,241.	372,241.		
2	Grants and other assistance to domestic	,	- ,		
_	individuals. See Part IV, line 22	1,313,923.	1,313,923.		
3	Grants and other assistance to foreign	, , -	, ,		
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16	2,050,083.	2,050,083.		
4	Benefits paid to or for members	,			
5	Compensation of current officers, directors,				
	trustees, and key employees	659,148.	512,804.	115,772.	30,572.
6	Compensation not included above, to disqualified	-		-	-
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	7,840,444.	6,099,705.	1,377,088.	363,651.
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	553,471.	434,796.	96,517.	22,158.
10	Payroll taxes	644,747.	503,130.	108,108.	33,509.
11	Fees for services (non-employees):				
а	Management				
b	Legal	43,540.	32,032.	7,277.	4,231.
С	Accounting	371,999.	268,653.	68,945.	34,401.
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	77,514.		77,514.	
g	Other. (If line 11g amount exceeds 10% of line 25,	0 010 040	4 600 000	204 201	006 650
	column (A) amount, list line 11g expenses on Sch 0.)	2,313,048.	1,692,388.	394,001.	226,659.
12	Advertising and promotion	50,984.	50,984.	100 201	0.45 4.07
13	Office expenses	543,334. 159,142.		108,381.	245,487.
14	Information technology	159,144.	138,733.	8,060.	12,349.
15	Royalties	1,128,273.	558,441.	548,318.	21,514.
16	Occupancy	1,093,524.	904,460.	173,107.	15,957.
17	Travel	1,093,324.	304,400.	1/3,10/•	13,937.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
10	One former and an artist and	523,649.	240,339.	281,446.	1,864.
19 20	Interest	95,605.	66,555.	20,946.	8,104.
21	Payments to affiliates	33,003.	00,000	20,540.	0,1040
22	Depreciation, depletion, and amortization	132,864.	80,245.	43,004.	9,615.
23	Insurance	19,706.	19,268.	358.	80.
24	Other expenses. Itemize expenses not covered				
	above. (List miscellaneous expenses in line 24e. If line				
	24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	OTHER DIRECT OPERATING	258,015.		258,015.	
b	BAD DEBT EXPENSES	131,291.		131,291.	
С	EQUIPMENT AND MAINTENAN	74,693.	64,397.	9,010.	1,286.
d	DUES AND SUBSCRIPTIONS	62,423.	31,141.	30,054.	1,228.
е	All other expenses	4,161.	4,161.		
25	Total functional expenses. Add lines 1 through 24e	20,517,822.	15,627,945.	3,857,212.	1,032,665.
26	$\ensuremath{\textbf{Joint costs}}.$ Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				000

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Part X Balance Sheet ASHOKA

Pai	LA	balance Sneet				
		Check if Schedule O contains a response or note to any line in this Part	: X			
				(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing		3,190,638.	1	1,867,288.
	2	Savings and temporary cash investments		3,845,077.	2	1,940,766
	3	Pledges and grants receivable, net		8,561,993.	3	6,873,941
	4	Accounts receivable, net		.,,	4	0,000,00
	5	Loans and other receivables from current and former officers, directors,			•	
		trustees, key employees, and highest compensated employees. Comple				
		Part II of Schedule L			5	
	6	Loans and other receivables from other disqualified persons (as defined				
		section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contri				
"		employers and sponsoring organizations of section 501(c)(9) voluntary				
		employees' beneficiary organizations (see instr). Complete Part II of Sch	,, [6	
Assets	7	Notes and loans receivable, net			7	
Ass	8	Inventories for sale or use			8	
	9	Prepaid expenses and deferred charges	l l		9	246,660
		Land, buildings, and equipment: cost or other				
	.00	basis. Complete Part VI of Schedule D 10a 1,704	.823.			
	h	Less: accumulated depreciation 10b 1,138	.833.	661,282.	10c	565,990
	11	Investments - publicly traded securities		15,521,042.	11	16,636,300
	12	Investments - other securities. See Part IV, line 11		6,894,572.	12	6,877,831
	13	Investments - program-related. See Part IV, line 11		0,031,3721	13	0/0///031
	14	Intangible assets			14	
	15	Other assets. See Part IV, line 11		2,111,936.	15	3,312,773
	16	Total assets. Add lines 1 through 15 (must equal line 34)		40,786,540.	16	38,321,549
	17	Accounts payable and accrued expenses		1,223,453.	17	1,087,522
	18	Grants payable		4,321,496.	18	4,207,558
	19	Deferred revenue			19	
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D			21	
	22	Loans and other payables to current and former officers, directors, trust	tees.			
Liabilities		key employees, highest compensated employees, and disqualified personal disqualified per				
Ē		Complete Part II of Schedule L			22	
Ë	23				23	
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities (including federal income tax, payables to related third				
		parties, and other liabilities not included on lines 17-24). Complete Part	X of			
		Schedule D			25	
	26	Total liabilities. Add lines 17 through 25		5,544,949.	26	5,295,080
		Organizations that follow SFAS 117 (ASC 958), check here				
s		complete lines 27 through 29, and lines 33 and 34.				
)Ce	27	Unrestricted net assets		-5,892,127.	27	-3,196,505
alai	28	Temporarily restricted net assets		17,915,436.	28	12,453,045
Ö	29	Permanently restricted net assets		23,218,282.	29	23,769,929
Ĕ		Organizations that do not follow SFAS 117 (ASC 958), check here				
or F		and complete lines 30 through 34.				
ţ	30	Capital stock or trust principal, or current funds			30	
SSe	31	Paid-in or capital surplus, or land, building, or equipment fund			31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds			32	
ž	33	Total net assets or fund balances		35,241,591.	33	33,026,469.
	34	Total liabilities and net assets/fund balances		40,786,540.	34	38,321,549.

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Pa	rt XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					X
1	Total revenue (must equal Part VIII, column (A), line 12)	1	18,			
2	Total expenses (must equal Part IX, column (A), line 25)	2	20,			
3	Revenue less expenses. Subtract line 2 from line 1	3	-2,	099	, 8	<u>01.</u>
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	35,			
5	Net unrealized gains (losses) on investments	5		-14	, 5	<u>56.</u>
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				08.
9	Other changes in net assets or fund balances (explain in Schedule O)	9		100	, 3!	<u>57.</u>
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,					
	column (B))	10	33,	026	, 4	<u>69.</u>
Pa	rt XIII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII		<u></u>	<u></u>		X
			_		Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		_			
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Э.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		L	2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?		L	2b	X	<u> </u>
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,				
	consolidated basis, or both:					
	X Separate basis Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,				
	review, or compilation of its financial statements and selection of an independent accountant?		L	2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche					
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Audit				
	Act and OMB Circular A-133?		L	3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ed audit				
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits			3b		
			F	orm	9 90 ((2016)

SCHEDULE A

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

Open to Public Inspection

Employer identification number

51-0255908 **ASHOKA** Reason for Public Charity Status (All organizations must complete this part.) See instructions Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s) (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other n your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

Total

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support	71	· ·	,			
Cale	ndar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
	Gifts, grants, contributions, and		, ,	, ,		, ,	,,
	membership fees received. (Do not						
		33601310.	50868931.	26290226.	19347196.	12861170.	142968833
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	33601310.	50868931.	26290226.	19347196.	12861170.	142968833
	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						20596515.
6	Public support. Subtract line 5 from line 4.						122372318
	ction B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
		33601310.	50868931.	26290226.	19347196.	12861170.	
	Gross income from interest,						
Ū	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources	594,374.	754 194	979.089.	387,691.	342.314.	3057662.
a	Net income from unrelated business	331,371	7017171	37370031	301,0320	312,321	30370020
•	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
10	or loss from the sale of capital						
	assets (Explain in Part VI.)	38,287.	68,548.	86,858.	2456118.	3107313.	5757124.
11	Total support. Add lines 7 through 10	33,23,0	33,3131	33,3331	21301101		151783619
	Gross receipts from related activities,	etc (see instruction	nne)			12	796,454.
	First five years. If the Form 990 is for	•	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	d fourth or fifth ta			75072520
	organization, check this box and stop	_					
Sec	ction C. Computation of Publi	c Support Per	centage				
14	Public support percentage for 2016 (I	ine 6. column (f) di	vided by line 11, c	olumn (f))		14	80.62 %
	Public support percentage from 2015					15	84.00 %
	16a 33 1/3% support test - 2016. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization						
b	b 33 1/3% support test - 2015. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box						
-							
17a	and stop here. The organization qualifies as a publicly supported organization 7.3 10% -facts-and-circumstances test - 2016. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more						
174	7a 10% -facts-and-circumstances test - 2016. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization						
	meets the "facts-and-circumstances"			-	· · · · · · · · · · · · · · · · · · ·	_	
h	10% -facts-and-circumstances test						
b	more, and if the organization meets the	ū				•	
	organization meets the "facts-and-circ						_
1Ω			-	•			
10	Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions						

Schedule A (Form 990 or 990-EZ) 2016

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions,						
	merchandise sold or services per-						
	formed, or facilities furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
7 <i>a</i>	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
c	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						
Se	ction B. Total Support				_		
	ndar year (or fiscal year beginning in) 🕨	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
	Amounts from line 6						
10a	Gross income from interest, dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources						
k	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b,						
	whether or not the business is						
	regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital						
	assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3) organiza	ation,
_	check this box and stop here		-				>
	ction C. Computation of Publi						
	Public support percentage for 2016 (I			olumn (f))		15	<u>%</u>
	Public support percentage from 2015					16	<u>%</u>
	ction D. Computation of Inves						
17	Investment income percentage for 20						<u>%</u>
18	Investment income percentage from					18	<u>%</u>
19a	33 1/3% support tests - 2016. If the						
	more than 33 1/3%, check this box ar						
k	33 1/3% support tests - 2015. If the						
	line 18 is not more than 33 1/3%, che						
20	Private foundation. If the organization	n did not check a	box on line 14, 19	a, or 19b, check th	nis box and see ins	tructions	▶Ш

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- **c** Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?
 If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
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3b		
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4a		
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4b		
4c		
-10		
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5b		
5c		
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7		
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9a		
- Ju		
9b		
9с		
_		
40-		
10a		
10b		

ı a	Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
<u> </u>	Ton B. Type i Supporting Organizations		Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to		162	NO
•	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
_	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
_	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's	3		
Sec	supported organizations played in this regard. Stion E. Type III Functionally Integrated Supporting Organizations	_ ა		
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instru	uctions)		
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? Provide details in Part VI.	3a		
b				
	of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.	3b	1	

Pai	t V Type III Non-Functionally Integrated 509(a)(3) Supporting	ng Orgar	nizations		
1	Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. Al				
	other Type III non-functionally integrated supporting organizations must co	omplete Se	ections A through E.		
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)	
1	Net short-term capital gain	1			
2	Recoveries of prior-year distributions	2			
3	Other gross income (see instructions)	3			
_4	Add lines 1 through 3	4			
5	Depreciation and depletion	5			
6	Portion of operating expenses paid or incurred for production or				
	collection of gross income or for management, conservation, or				
	maintenance of property held for production of income (see instructions)	6			
_7	Other expenses (see instructions)	7			
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8			
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)	
1	Aggregate fair market value of all non-exempt-use assets (see				
	instructions for short tax year or assets held for part of year):				
а	Average monthly value of securities	1a			
b	Average monthly cash balances	1b			
С	Fair market value of other non-exempt-use assets	1c			
d	Total (add lines 1a, 1b, and 1c)	1d			
е	Discount claimed for blockage or other				
	factors (explain in detail in Part VI):				
2	Acquisition indebtedness applicable to non-exempt-use assets	2			
3	Subtract line 2 from line 1d	3			
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,				
	see instructions)	4			
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5			
6	Multiply line 5 by .035	6			
7	Recoveries of prior-year distributions	7			
8	Minimum Asset Amount (add line 7 to line 6)	8			
Sect	ion C - Distributable Amount			Current Year	
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1			
2	Enter 85% of line 1	2			
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3			
4	Enter greater of line 2 or line 3	4			
5	Income tax imposed in prior year	5			
6	Distributable Amount. Subtract line 5 from line 4, unless subject to				
	emergency temporary reduction (see instructions)	6			
7	Check here if the current year is the organization's first as a non-functiona		ed Type III supporting oraa	anization (see	
	instructions).			,	

Schedule A (Form 990 or 990-EZ) 2016

Par	Type III Non-Functionally Integrated 50	9(a)(3) Supporting Orga	nizations _(continued)	
Secti	ion D - Distributions			Current Year
1	Amounts paid to supported organizations to accomplish ex	cempt purposes		
2	Amounts paid to perform activity that directly furthers exen			
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpo	ses of supported organizations	.	
4	Amounts paid to acquire exempt-use assets	-		
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions			
7	Total annual distributions. Add lines 1 through 6			
8	Distributions to attentive supported organizations to which	the organization is responsive		
	(provide details in Part VI). See instructions	-		
9	Distributable amount for 2016 from Section C, line 6			
10	Line 8 amount divided by Line 9 amount			
		(i)	(ii)	(iii)
		Excess Distributions	Underdistributions	Distributable
secti	ion E - Distribution Allocations (see instructions)		Pre-2016	Amount for 2016
1	Distributable amount for 2016 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2016 (reason-			
	able cause required- explain in Part VI). See instructions			
3	Excess distributions carryover, if any, to 2016:			
а				
b				
С	From 2013			
d	From 2014			
е	From 2015			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2016 distributable amount			
i	Carryover from 2011 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2016 from Section D,			
	line 7: \$			
а	Applied to underdistributions of prior years			
b	Applied to 2016 distributable amount			
С	Remainder. Subtract lines 4a and 4b from 4			
5	Remaining underdistributions for years prior to 2016, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions			
6	Remaining underdistributions for 2016. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions			
7	Excess distributions carryover to 2017. Add lines 3j			
	and 4c			
8	Breakdown of line 7:			
а				
b	Excess from 2013			
С	Excess from 2014			
d	Excess from 2015			
е	Excess from 2016			

Schedule A (Form 990 or 990-EZ) 2016

Part VI

Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME: OTHER INCOME 2012 AMOUNT: \$ 38,287. 68,548. 2013 AMOUNT: \$ 2014 AMOUNT: \$ 86,858. 2015 AMOUNT: \$ 20,804. 2016 AMOUNT: \$ 6,264. SHARED SERVICES 2,435,314. 2015 AMOUNT: \$ 3,101,049. 2016 AMOUNT: \$

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V,

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service **Schedule of Contributors**

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
 ▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990 .

OMB No. 1545-0047

Name of the organization

Employer identification number

ASHOKA 51-0255908

Organization type (check one):

Filers of: Section:

Filers of:	Section:					
Form 990 or 990-EZ	X 501(c)(3) (enter number) organization					
	4947(a)(1) nonexempt charitable trust not treated as a private foundation					
	527 political organization					
Form 990-PF	501(c)(3) exempt private foundation					
	4947(a)(1) nonexempt charitable trust treated as a private foundation					
	501(c)(3) taxable private foundation					
Check if your organization is covered by the General Rule or a Special Rule . lote: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.						
General Rule						
	For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.					
Special Rules						
sections 509(any one contr	For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.					
year, total cor	zation described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the ntributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for n of cruelty to children or animals. Complete Parts I, II, and III.					
For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year						
On the one American	in that is it as used but to Consul Dula and (author Consist Dulas described a Consist Dulas described a Consult Dulas des					

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2016)

Name of organization

Employer identification number

51-0255908

Part I	Contributors (See instructions). Use duplicate copies of Part I if ac	dditional space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$\$.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	Name, address, and Zir + +	\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c) Total contributions	(d)
No. 3	Name, address, and ZIP + 4	\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No. 4	Name, address, and ZIP + 4	* 1,074,300.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5	Training accel 600g unit and 1 1	\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b) Name, address, and ZIP + 4	(c) Total contributions	(d)
No. 6	Name, address, and ZIP + 4	\$\$ 866,511.	Person X Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization

ASHOKA

Employer identification number

51-0255908

Part I	Contributors (See instructions). Use duplicate copies of Part I if	additional space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7		\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
8		\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
9		\$\$	Person X Payroll
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
10		\$\$595,101.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions \$	Person Payroll Complete Part II for noncash contributions.
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions \$\$	Person Payroll Complete Part II for noncash contributions.

ASHOKA 51-0255908

Part II	Noncash Property (See instructions). Use duplicate copies of Part II if additional space is needed.					
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received			
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received			
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received			
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received			
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received			
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions)	(d) Date received			

Name of orga	anization	Employer identification number		
ASHOKA				51-0255908
Part III	Exclusively religious, charitable, etc., cont the year from any one contributor. Complete completing Part III, enter the total of exclusively religious Use duplicate copies of Part III if addition	columns (a) through (e) and the s, charitable, etc., contributions of \$1,00	ollowing line entry, For organ	s), or (10) that total more than \$1,000 for
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d)	Description of how gift is held
		(e) Transfer o	gift	
	Transferee's name, address, a	nd ZIP + 4	Relationship o	of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d)	Description of how gift is held
_	Transferee's name, address, a	(e) Transfer o		of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d)	Description of how gift is held
	Transferee's name, address, a	(e) Transfer o		of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d)	Description of how gift is held
		(e) Transfer o	gift	
	Transferee's name, address, a	nd ZIP + 4	Relationship o	of transferor to transferee

SCHEDULE D (Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Internal Revenue Service Name of the organization

Employer identification number 51-0255908 **ASHOKA**

Par	t I Organizations Maintaining Donor Advised	Funds or Other Similar Funds	or Accounts. Complete if the				
	organization answered "Yes" on Form 990, Part IV, line	e 6.					
		(a) Donor advised funds	(b) Funds and other accounts				
1	Total number at end of year						
2	Aggregate value of contributions to (during year)						
3	Aggregate value of grants from (during year)						
4	Aggregate value at end of year						
5	Did the organization inform all donors and donor advisors in w	riting that the assets held in donor advise	ed funds				
	are the organization's property, subject to the organization's exclusive legal control?						
6	Did the organization inform all grantees, donors, and donor ad	dvisors in writing that grant funds can be	used only				
	for charitable purposes and not for the benefit of the donor or	donor advisor, or for any other purpose of	conferring				
	impermissible private benefit?		Yes No				
Par	t II Conservation Easements. Complete if the organization	anization answered "Yes" on Form 990, F	Part IV, line 7.				
1	Purpose(s) of conservation easements held by the organizatio	n (check all that apply).					
	Preservation of land for public use (e.g., recreation or ec	ducation) Preservation of a hist	orically important land area				
	Protection of natural habitat	Preservation of a cert	ified historic structure				
	Preservation of open space						
2	Complete lines 2a through 2d if the organization held a qualifie	ed conservation contribution in the form	of a conservation easement on the last				
	day of the tax year.		Held at the End of the Tax Year				
а	Total number of conservation easements		2a				
b	Total acreage restricted by conservation easements		2b				
С	Number of conservation easements on a certified historic stru-						
d	Number of conservation easements included in (c) acquired af						
	listed in the National Register						
3	Number of conservation easements modified, transferred, rele	eased, extinguished, or terminated by the	organization during the tax				
	year ▶						
4	Number of states where property subject to conservation ease						
5	Does the organization have a written policy regarding the period						
	violations, and enforcement of the conservation easements it						
6	Staff and volunteer hours devoted to monitoring, inspecting, h	nandling of violations, and enforcing cons	ervation easements during the year				
	<u> </u>						
7	Amount of expenses incurred in monitoring, inspecting, handli	ing of violations, and enforcing conservat	ion easements during the year				
_	S		\\4\\\F\\?\				
8	Does each conservation easement reported on line 2(d) above						
•							
9	In Part XIII, describe how the organization reports conservatio	•	,				
	include, if applicable, the text of the footnote to the organization	on's financial statements that describes t	ne organization's accounting for				
Par	conservation easements. t III Organizations Maintaining Collections of	Art Historical Treasures or Ot	her Similar Assets				
ı uı	Complete if the organization answered "Yes" on Form		ner emma Aesets.				
12	If the organization elected, as permitted under SFAS 116 (ASC		ent and halance sheet works of art				
ıa	historical treasures, or other similar assets held for public exhi	**	, and the second se				
	the text of the footnote to its financial statements that describ	·	ice of public service, provide, irri art XIII,				
b	If the organization elected, as permitted under SFAS 116 (ASC		and balance sheet works of art, historical				
	treasures, or other similar assets held for public exhibition, edi						
	relating to these items:	doction, or research in farther alloc of par	one service, provide the following amounts				
	(i) Revenue included on Form 990, Part VIII, line 1		> \$				
			. .				
2	If the organization received or held works of art, historical trea						
-	the following amounts required to be reported under SFAS 11	·	gain, provide				
а	Revenue included on Form 990, Part VIII, line 1		> \$				
h	Assets included in Form 990, Part X						
-	restance and controlled the controll		¥ ¥				

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2016

Par	rt III Organizations Main	taining Collect	ions of Art	, Historical Tre	asures, or (Other S	imilar	Assets	(contin	nued)	
3											
	(check all that apply):										
а	Public exhibition		d	Loan or excl	nange program	ıs					
b	Scholarly research e Other										
С	Preservation for future gen	erations									
4	Provide a description of the orga	nization's collection	s and explain	how they further th	e organization'	s exempt	purpose	e in Part)	KIII.		
5	During the year, did the organiza	tion solicit or receiv	e donations o	f art, historical treas	ures, or other s	similar ass	sets				
	to be sold to raise funds rather th								Yes		No
Par	rt IV Escrow and Custod			te if the organization	n answered "Ye	es" on Fo	rm 990,	Part IV, li	ne 9, or		
	reported an amount on Fo	orm 990, Part X, line	21.								
1a	Is the organization an agent, trus	tee, custodian or ot	her intermedi	ary for contributions	or other asset	s not incl	uded				_
	on Form 990, Part X?							L	Yes		No
b	If "Yes," explain the arrangement	in Part XIII and cor	nplete the foll	owing table:							
									Amount	t	
С	Beginning balance						1c				
d	Additions during the year						1d				
е	Distributions during the year						1e				
f	Ending balance						1f		_		
2 a	Did the organization include an a	mount on Form 990), Part X, line	21, for escrow or cu	stodial accoun	t liability?		L	Yes		_ No
	If "Yes," explain the arrangement										
Pai	rt V Endowment Funds.	Complete if the or	ganization ans								
			urrent year	(b) Prior year	(c) Two years			ars back	(e) Four		
1a		Beginning of year balance 26,090,034. 24,165,330. 25,039,491. 22,327,660.								,083,	
b											200.
С	c Net investment earnings, gains, and losses 1,618,648. 1,956,5831,854,750. 3,548,35								2 ,	,160,	141.
d	d Grants or scholarships										
е	Other expenditures for facilities										
								0,000.		972,	946.
f	1		77,514.	50,443.	0.4.055			2 121			
g			,259,848.	26,090,034.	24,366,	591.	25,03	9,491.	22,	,327,	660.
2	Provide the estimated percentage	•) held as:						
а	3		5.90	_%							
b											
С	, , , , , , , , , , , , , , , , , , , ,										
	The percentages on lines 2a, 2b,										
За	Are there endowment funds not i	n the possession of	the organiza	tion that are held an	d administered	for the o	rganızat	ion	Г	1	
	by:								0 (2)	Yes	No X
	(i) unrelated organizations								3a(i)	-	X
									3a(ii)	-	
	())								3b		
4 Par	rt VI Land, Buildings, and		ation's endov	vment tunas.							
	Complete if the organizati		on Form 000	Part IV line 11a S	00 Form 000 F	Part V line	. 10				
	Description of property		(a) Cost or of				ımulatec		(d) Bool	le volu	
	Description of property		basis (investm	, ,		` '	ciation	'	(u) 600	X valu	U
1a	Land										
b	9							-			
С	Leasehold improvements				9,708.		9,70				0.
d	Equipment				0,937.		4,02			6,9	
	Other				4,178.		5,10	1.		9,0	
Total	il. Add lines 1a through 1e. <i>(Colum</i>	n (d) must equal Fo	rm 990, Part)	K. column (B), line 10	Oc.)				56!	5,9	90.

Schedule D (Form 990) 2016

Schedule D (Form 990) 2016 ASHOKA 51-0255908 Page 3

Part VII Investments - Other Securities.			- Clobboo Page C
Complete if the organization answered "Yes" of	on Form 990, Part IV, line		
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or en	d-of-year market value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A) ALTERNATIVE INVESTMENT	6,877,831.	COST	
(B)			
(C)			
(D)			
(E)			
(G) (H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)	6,877,831.		
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes" of			al af.,,aa,,,aa,,,ak,,,ak,,
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or en	d-or-year market value
(1)			
(2)			
(3)			
(4) (5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.			
Complete if the organization answered "Yes" of	on Form 990, Part IV, line	11d. See Form 990, Part X, line 15.	_
	Description		(b) Book value
(1) DEPOSITS			85,670.
(2) DUE FROM RELATED PARTIES			3,199,897.
(3) OTHER RECEIVABLE			27,206.
(4)			
(5)			
(6)			
(7)			
(8)			
(9)	45.)		3,312,773.
Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities.	•		
Complete if the organization answered "Yes" of			5.
1. (a) Description of liability		(b) Book value	
(1) Federal income taxes			
(2)			
(3)			
<u>(4)</u>			
(5)			
<u>(6)</u>			
(7)			
<u>(8)</u> (9)			
	25.)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 2. Liability for uncertain tax positions. In Part XIII, provide	,	the organization's financial statements	that reports the
organization's liability for uncertain tax positions under		•	

Schedule D (Form 990) 2016

Sche	edule D (Form 990) 2016 ASHOKA			51-	0255908 Page
Par	rt XI Reconciliation of Revenue per Audited Financial Stateme	ents With	Revenue per Re	turn.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a	a.			
1	Total revenue, gains, and other support per audited financial statements			1	19,074,651
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а		2a	-14,556.		
b		. – –	748,700.		
c					
	Other (Describe in Part XIII.)	1 1		-	
	Add lines 2a through 2d			2e	734,144
3	Subtract line 2e from line 1			3	18,340,507
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				10/310/307
-		4a	77,514.		
a		"	77,3140	-	
D	Other (Describe in Part XIII.)			4-	77,514
-	Add lines 4a and 4b			4c 5	18,418,021
5 Pai	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) rt XII Reconciliation of Expenses per Audited Financial Statem	ents With	Fynenses ner F		
I al	<u> </u>		Expenses per i	ıcıuı	11.
_	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a				21,298,207
1	Total expenses and losses per audited financial statements			1	21,290,207
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	1.1	740 700		
а	Donated services and use of facilities		748,700.		
b	, , , , , , , , , , , , , , , , , , , ,				
С	Other losses		100 100		
d	Other (Describe in Part XIII.)	2d	109,199.		0== 000
е	Add lines 2a through 2d			2e	857,899
3	Subtract line 2e from line 1			3	20,440,308
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	77,514.		
b	Other (Describe in Part XIII.)	. 4b			
С	Add lines 4a and 4b			4c	77,514
5	THIS HIST CASA T CITY CCC. T ALT I. III C TC.			5	20,517,822
Pa	rt XIII Supplemental Information.				
Provi	ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part	t IV, lines 1b	and 2b; Part V, line 4	; Part	X, line 2; Part XI,
lines	2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any add	ditional inforr	nation.		
PAI	RT V, LINE 4:				
<u>ASI</u>	HOKA'S ENDOWMENT CONSISTS OF INDIVIDUAL FU	NDS ES	rablished f	OR	A VARIETY
<u>OF</u>	PURPOSES WHICH CONSIST OF BOTH DONOR-REST	RICTED	ENDOWMENT	FUN	DS AND
FUI	NDS DESIGNATED BY THE BOARD OF TRUSTEES TO	FUNCT:	ION AS AN E	NDO	WMENT.
IN	FY 16 (COLUMN B), THE ORGANIZATION REVIEW	ED ITS	ENDOWMENT	FUN	D AND MADE
REC	CLASSES OF \$171,261 THAT AFFECTED THE OPEN	ING BA	LANCES.		
	· ,				
PAF	RT X, LINE 2:				
ASF	HOKA RECOGNIZES THE EFFECT OF INCOME TAX PO	OSTTTO	IS ONLY TE	тно	SE
	TOTAL TELEVISION THE ELITICIST OF THOUSEN TAN I		01121 11		~-
DO	STOTONS ARE MORE LIKELV THAN NOT TO BE SHE	патитго	мамастмг	NТ	пус

DETERMINED THAT ASHOKA HAD NO UNCERTAIN TAX POSITIONS THAT WOULD REQUIRE

SCHEDULE F (Form 990)

Department of the Treasury Internal Revenue Service

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

➤ Attach to Form 990.

▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

2016
Open to Public Inspection

Name of the organization

Employer identification number

A CIIONA					E1 00FF00	0
ASHOKA Part I General Infor	mation on A	ctivities Out	side the United States. Comple	oto if the organ	51-025590	
Form 990, Part IV			order the Officer States. Comple	ete ii trie organ	ization answered if	es on
		maintain record	ds to substantiate the amount of its gra	ints and other a	assistance,	
the grantees' eligibility for	or the grants or a	ssistance, and t	he selection criteria used to award the	grants or assis	tance? X	Yes No
-	ribe in Part V the	organization's	procedures for monitoring the use of its	s grants and otl	ner assistance outsi	de the
United States.	as following Dort	L line 2 table of	on he duplicated if additional appear is n	oodod \		
3 Activities per Region. (The contraction of the contraction) (a) Region	(b) Number of		, ,	(e) If activ	vity listed in (d)	(f) Total expenditures
	offices in the region	agents and	(by type) (such as, fundraising, pro- gram services, investments, grants to recipients located in the region)	describe	gram service, specific type (s) in the region	for and investments in the region
EAST ASIA AND THE						
PACIFIC	6	12	PROGRAM SERVICES	FELLOW SEAR	CH/SUPPORT	132,314.
EUROPE (INCLUDING						
ICELAND & GREENLAND)	12	110	PROGRAM SERVICES	FELLOW SEAR	CH/SUPPORT	642,330.
MIDDLE EAST AND						
NORTH AFRICA	1	14	PROGRAM SERVICES	FELLOW SEAR	CH/SUPPORT	24,022.
NORTH AMERICA	1	5	PROGRAM SERVICES	FELLOW SEAR	CH/SUPPORT	18,311.
		-				
SOUTH AMERICA	5	26	PROGRAM SERVICES	FELLOW SEAR	CU / CIIDDODM	173 171
SOUTH AMERICA	3	20	PROGRAM SERVICES	FELLOW SEAR	CH/SUPPORT	473,174.
SOUTH ASIA	1	18	PROGRAM SERVICES	FELLOW SEAR	CH/SUPPORT	320,829.
SUB-SAHARAN AFRICA	4	14	PROGRAM SERVICES	FELLOW SEAR	CH/SUPPORT	352,534.
EUROPE (INCLUDING						
ICELAND & GREENLAND)	0	0	GRANTS TO RECIPIENTS			473,459.
3 a Sub-total	30	199				2,436,973.
b Total from continuation	0	0				1,576,624.
sheets to Part I c Totals (add lines 3a						1,5,0,024.
and 3b)	30	199				4,013,597.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2016

chedule F (Form 990) ASHOKA 51-0255908 Page 1

Schedule F (Form 990) ASHOKA 51-0255908 Page 1 Part I Continuation of Activities per Region. (Schedule F (Form 990), Part I, line 3)							
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region		
MIDDLE EAST AND							
NORTH AFRICA	0	0	GRANTS TO RECIPIENTS		24,022.		
NORTH AMERICA	0	0	GRANTS TO RECIPIENTS		89,718.		
SOUTH AMERICA	0	0	GRANTS TO RECIPIENTS		563,023.		
SOUTH ASIA	0	0	GRANTS TO RECIPIENTS		342,642.		
SUB-SAHARAN AFRICA	0	0	GRANTS TO RECIPIENTS		556,989.		
EAST ASIA AND THE							
PACIFIC	0	0	GRANTS TO RECIPIENTS		230.		
Totals					1,576,624.		

ASHOKA

the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

3 Enter total number of other organizations or entities

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		NORTH AMERICA		49,200.	WIRE	0.		
		EUROPE (INCLUDING		446.500				
		GREENLAND) EUROPE (INCLUDING		116,500.	WIRE	0.		
		ICELAND & GREENLAND)		26,325.	WIRE	0.		
		EUROPE (INCLUDING ICELAND & GREENLAND)		6,910.	WIDE	0.		
		CNEED (0,310.	W1112	· ·		
		SOUTH AMERICA		26,660.	WIRE	0.		
		SUB-SAHARAN AFRICA		117,699.	WIRE	0.		
		SUB-SAHARAN AFRICA		63,735.	WIRE	0.		
		SUB-SAHARAN AFRICA		53,350.	WIRE	0.		
2 Enter total number of	recipient organizatio	ns listed above that are r	ecognized as charities by the f	oreign country, r	recognized as tax-ex	empt by		

3

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16.

Part III can be duplicated i	f additional space is needed	d		·			
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	(h) Method of valuation (book, FMV, appraisal, other)
	EUROPE (INCLUDING						
	ICELAND &						
FELLOW STIPENDS	GREENLAND)	6	318,581.	WIRE	0.		
	MIDDLE EAST AND						
FELLOW STIPENDS	NORTH AFRICA	2	24,022.	WIRE	0.		
FELLOW STIPENDS	NORTH AMERICA	2	40,518.	WIRE	0.		
FELLOW STIPENDS	SOUTH AMERICA	13	490,257.	WIRE	0.		
FELLOW STIPENDS	SOUTH ASIA	18	266,144.	WIRE	0.		
FELLOW STIPENDS	SUB-SAHARAN AFRICA	7	317,969.	WIRE	0.		
AWARDS	SOUTH AMERICA	14	45,089.	WIRE	0.		
	EUROPE (INCLUDING						
AWADDG	ICELAND &		F 143	NATE OF THE PARTY			
AWARDS	GREENLAND)	4	5,143.	WIKE	0.		
AWARDS	SOUTH ASIA	5	76,498.	WIRE	0.		

Page 3

	d Other Assistance to Ir	adividuale Outei	do the United S	tates. (Schedule F (Form 990), Part			r age o
(a) Type of grant or assistance	(b) Region	(c) Number of recipients		(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
	SUB-SAHARAN						
AWARDS	AFRICA	6	4,236.	WIRE	0.		

 Schedule F (Form 990) 2016 ASHOKA
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 Part IV Foreign Forms

Part	Foreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; do not file with Form 990)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)	Yes	X No

Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see

Instructions for Form 5713; do not file with Form 990)

Schedule F (Form 990) 2016

Yes X No

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Schedule F (Form 990) 2016 ASHUKA 51-0255908 Pag	је 5
Part V Supplemental Information Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.	
PART I, LINE 2:	
THE GOAL OF THE STIPEND IS TO PROVIDE ASHOKA FELLOWS THE FINANCIAL	
FREEDOM TO FULLY PURSUE THE EXPANSION OF THEIR NEW IDEAS UP TO 4 YEARS ON	
AVERAGE 3 YEARS OF ELECTION.	
INDICION 5 THINKS OF HERETIONS	
ONCE A CANDIDATE HAS BEEN APPROVED BY THE BOARD AND IS ELECTED AN	
AFFILIATE (NON-FELLOW) OR FELLOW, THE GLOBAL VENTURE TEAM AND THE	
AFFILIATE/FELLOW REVIEW HIS/HER FINANCIAL DISCLOSURE FORM TO DETERMINE	
THE APPROPRIATE STIPEND THAT WILL ALLOW THE RECIPIENT TO FOCUS ON HIS/HER	
NEW IDEA FULL-TIME. GLOBAL VENTURE PROVIDES AN IMPORTANT CHECK IN	
ENSURING THAT STIPENDS ARE ALIGNED WITH ASHOKA'S GLOBAL POLICY AND ENSURE	
ITS FAIR APPLICATION ACROSS ITS FELLOWSHIP.	
PART I, LINE 3:	
ACCRUAL METHOD	
TICOROTTE METHOD	

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

➤ Attach to Form 990.

Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

2016

OMB No. 1545-0047

Open to Public Inspection

Name of the organization					•		Employer identification number
ASHOKA							51-0255908
Part I General Information on Grants a	nd Assistance						
1 Does the organization maintain records t		_			-		
criteria used to award the grants or assis	stance?						X Yes No
2 Describe in Part IV the organization's pro							
Part II Grants and Other Assistance to	-				anization answered "Y	es" on Form 990, Part	IV, line 21, for any
recipient that received more than \$			1		(f) Method of	T	
Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
NEST, INC							
501 5TH AVENUE, STE #1608							
NEW YORK, NY 10017	20-5450672	501(C)(3)	35,806.	0.			AWARD
-			,				
PROJECT ON ORGANIZING DEVELOPMENT							
EDUCATION AND RESEARCH LTD - PO							
BOX 2086 - NEW YORK, NY 10013	27-1732776	501(C)(3)	29,422.	0.			AWARD
TRUCKERS AGAINST TRAFFICKING PO BOX 816							
ENGLEWOOD, CO 80151	45-2696572	501(C)(3)	11,769.	0.			AWARD
YOUTH VENTURE, INC. 1700 N. MOORE ST., STE 2000 ARLINGTON, VA 22209	54-1744720	501(C)(3)	7,000.	0.			AWARD
 2 Enter total number of section 501(c)(3) at 3 Enter total number of other organizations 	•	•	e line 1 table				→ 4. → 0.
LHA For Paperwork Reduction Act Notice,	see the Instructi	ons for Form 990.					Schedule I (Form 990) (2016)

Part III Grants and Other Assistance to Domestic Individuals. Part III can be duplicated if additional space is needed.	. Complete if the	organization answe	ered "Yes" on Form 9	90, Part IV, line 22.	
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
FELLOW STIPENDS	15	1,308,576.	0.		
AWARD	1	5,347.	0.		
Part IV Supplemental Information. Provide the information req	uired in Part I, lin	e 2; Part III, column	(b); and any other ac	Iditional information.	
PART I, LINE 2:	TDE ACHON	A EELLOWS	MUE EINANC	TAI EDEEDOM	
THE GOAL OF THE STIPEND IS TO PROVE TO FULLY PURSUE THE EXPANSION OF THE					
OF ELECTION.	TEIR NEW	IDEAS WIIN	IIN IHE FIK	SI 3 IEARS	
OF EDECTION:					
ONCE A CANDIDATE HAS BEEN APPROVED	BY THE B	SOARD AND I	S ELECTED	AN AFFILIATE	
(NON-FELLOW) OR FELLOW, THE GLOBAL					
REVIEW HIS/HER FINANCIAL DISCLOSURI					
STIPEND THAT WILL ALLOW THE RECIPII	ENT TO FO	CUS ON HIS	S/HER NEW I	DEA	

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

20 10

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service

Name of the organization

ASHOKA

Department of the Treasury

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number 51-0255908

Pa	art I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as, maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		<u> </u>
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		<u> </u>
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	Compensation committee Written employment contract			
	X Independent compensation consultant X Compensation survey or study			
	X Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			77
а	The organization?	<u>5a</u>		X
b	Any related organization?	5b		X
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	<u>6a</u>		X
b	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments		37	
	not described on lines 5 and 6? If "Yes," describe in Part III	7	X	
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			77
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9	l	ı

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)	
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Derients	(6)(1)-(0)	reported as deferred on prior Form 990	
(1) WILLIAM DRAYTON	(i)	171,858.	0.	0.	0.	6,145.	178,003.	0.	
CHAIRMAN/CEO	(ii)	0.	0.	0.	0.	0.	0.	0.	
(2) DIANA WELLS	(i)	148,028.	22,750.	0.	0.	2,586.	173,364.	0.	
PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.	
(3) KONSTANZA MARIA FRISCHEN	(i)	179,639.	10,000.	0.	0.	0.	189,639.	0.	
DIAMOND LEADER, USA	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)						-		
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
PART I, LINE 7:
BONUSES ARE BASED ON YEAR-END PERFORMANCE AND ARE TAXABLE TO EACH
RECIPIENT.

Page 3

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

ASHOKA

► Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number 51-0255908

Par	rt I Types of Property						
		(a) Check if applicable	(b) Number of contributed items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of de noncash contribu	•	nts
1	Art - Works of art		TECHNO CONTINUATOR	7 Om 600, 1 are viii, iii 6 19			
2	Art - Historical treasures						
3	Art - Fractional interests						-
4	Books and publications						
5	Clothing and household goods						
6	Cars and other vehicles						
7	Boats and planes						
8	Intellectual property						
9	Securities - Publicly traded	Х	17	290,332.	AVG SELLING	PRIC	Ē
10	Securities - Closely held stock			-			
11	Securities - Partnership, LLC, or						
40	trust interests Securities - Miscellaneous						
12 13	Securities - Miscellaneous Qualified conservation contribution -						
	Historic structures						
14	Qualified conservation contribution - Other						
15	Real estate - Residential						
16	Real estate - Commercial						
17	Real estate - Other						
18	Collectibles						
19	Food inventory						
20	Drugs and medical supplies						
21	Taxidermy						
22	Historical artifacts						
23	Scientific specimens						
24	Archeological artifacts						
25	Other ()						
26	Other ()						
27	Other ()						
28	Other ()						
29	Number of Forms 8283 received by the organization of Forms 8283 rece					;	0
	for which the organization completed Form 828	is, Part IV, L	Jonee Acknowledg	gement 29		Ye	
30a	During the year, did the organization receive by	contributio	n anv property rep	orted in Part I. lines 1 throug	ah 28. that it	Te	S NO
	must hold for at least three years from the date						
	exempt purposes for the entire holding period?					30a	х
b	If "Yes," describe the arrangement in Part II.						
31	Does the organization have a gift acceptance po	olicy that re	quires the review	of any nonstandard contribu	tions?	31 X	
	Does the organization hire or use third parties o						
						32a	X
b	If "Yes," describe in Part II.						
33	If the organization didn't report an amount in co	olumn (c) for	a type of property	for which column (a) is che	cked,		
	describe in Part II.						

For Paperwork Reduction Act Notice, see the Instructions for Form 990. LHA

Schedule M (Form 990) (2016)

632142 08-23-16 Schedule M (Form 990) (2016)

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.
► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990

2016 Open to Public Inspection

OMB No. 1545-0047

Name of the organization

ASHOKA

Employer identification number 51-0255908

FORM 990, PART LINE 1, DESCRIPTION OF ORGANIZATION MISSION: THE CREATION OF AN ASSOCIATION OF THE WORLD'S LEADING SOCIAL MEN AND WOMEN WITH SYSTEM CHANGING SOLUTIONS FOR THE ENTREPRENEURS, WORLD'S MOST URGENT SOCIAL PROBLEMS. FORM 990, PART 1, LINE 20: ASHOKA IS A NOT-FOR-PROFIT, PUBLICLY SUPPORTED CITIZEN SECTOR ORGANIZATION INCORPORATED ON JUNE 3, 1980 UNDER THE LAWS OF THE DISTRICT OF COLUMBIA. ASHOKA ENVISIONS A GLOBAL COMMUNITY THAT RESPONDS OUICKLY AND EFFECTIVELY TO SOCIAL CHALLENGES, WHERE EVERYONE HAS THE CONFIDENCE AND SOCIETAL SUPPORT TO ADDRESS ANY SOCIETAL PROBLEM AND MAKE CHANGE. THIS GLOBAL COMMUNITY SPREADS INNOVATION AND THE DESIRE TO CHANGE, SUCH THAT EVERYONE FINDS WITHIN THEMSELVES THE POTENTIAL TO BE CHANGEMAKERS. PREVIOUSLY, ASHOKA REPORTED THE FINANCIAL ACTIVITIES OF ITS GLOBAL AFFILIATES AS PART OF ITS FORM 990. THESE AFFILIATED GROUPS INCLUDED ORGANIZATIONS LOCATED IN EAST ASIA SOUTH AMERICA, MEXICO/THE CARIBBEAN SOUTHEAST ASIA, SOUTH ASIA, AFRICA, BASIN/CENTRAL AMERICA, EUROPE, NORTH AMERICA, AND MIDDLE EAST/NORTH THESE RELATED PARTIES ARE BEING SHOWN ON SCHEDULE R, PART II AND THEIR FINANCIAL ACTIVITY IS NOT INCLUDED IN THE FORM 990. FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

CIVIL RIGHTS, SOCIAL ACTION & ADVOCACY PROGRAMS: ASHOKA WORKS TO DEFINE

AND STRENGTHEN THE FIELD OF SOCIAL ENTREPRENEURSHIP THROUGH IDEA

Schedule O (Form 990 or 990-EZ) (2016)

Employer identification number Name of the organization 51-0255908 **ASHOKA** DISSEMINATION AND DEVELOPMENT OF EDUCATIONAL PROGRAMS, INCLUDING THE SHARING OF INNOVATIVE, CO-CREATIONS DEVELOPED BY BOTH INDIVIDUALS AND ORGANIZATIONS. THIS KNOWLEDGE TRANSFER COMES IN THE FORM OF PUBLICATIONS, PROFESSIONAL TRAINING, AND ONLINE/DIGITAL MEDIA THROUGH CURATED CAMPAIGNS AND WEBSITES. EXPENSES \$ 1,491,252. INCLUDING GRANTS OF \$ 0. REVENUE \$ 574,546. OTHER PROGRAM EXPENSES \$ 766,743. INCLUDING GRANTS OF \$ 634,670. REVENUE \$ 0. FORM 990, PART V, LINE 4B, LIST OF FOREIGN COUNTRIES: ARGENTINA, AUSTRIA, BANGLADESH, BOLIVIA, BRAZIL, CANADA, CHILE, COLOMBIA, DENMARK, ECUADOR, EGYPT, FRANCE, GERMANY, GHANA, GREECE, INDIA, INDONESIA, IRELAND, ISRAEL, ITALY, JAPAN, KENYA, MALAYSIA, MEXICO, NEPAL, NETHERLANDS, NIGERIA, NORWAY, PAKISTAN, PERU, PHILIPPINES, POLAND, SENEGAL, SINGAPORE, SOUTH AFRICA, SOUTH KOREA, SPAIN, SRI LANKA, SWEDEN, SWITZERLAND, THAILAND, TURKEY, UGANDA, UNITED KINGDOM, URUGUAY, VENEZUELA, VIETNAM FORM 990, PART VI, SECTION B, LINE 11B: ASHOKA HAS ITS FORM 990 PREPARED BY AN OUTSIDE ACCOUNTING FIRM AND HAS ESTABLISHED THE FOLLOWING REVIEW PROCESS TO ENSURE THAT THE INFORMATION REPORTED IS COMPLETE AND ACCURATE. THE CONTROLLER AND CFO REVIEWS THE FORM Schedule O (Form 990 or 990-EZ) (2016) Name of the organization Employer identification number ASHOKA 51-0255908

990 AFTER THE DRAFT IS PREPARED. ONCE APPROVED BY THE CONTROLLER AND CFO,
THE CFO FORWARDS THE 990 TO CEO AND PRESIDENT FOR REVIEW. ANY COMMENTS OR
UPDATES GIVEN TO CFO BY THE CEO AND PRESIDENT ARE PASSED ALONG TO THE
ACCOUNTING FIRM. THE ACCOUNTING FIRM REVIEWS THE COMMENTS AND MAKES CHANGES
AS NEEDED. THE UPDATED 990 IS GIVEN TO BOARD SECRETARY WHO DISTRIBUTES THE
DRAFT 990 ELECTRONICALLY TO FULL BOARD OF DIRECTORS FOR REVIEW BEFORE
FILING WITH THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:

ASHOKA CURRENTLY HAS IN PLACE A CONFLICT OF INTEREST POLICY THAT APPLIES TO
BOARD MEMBERS, OFFICERS, AND KEY EMPLOYEES, WHICH IT ANNUALLY MONITORS AND
ENFORCES. THE BOARD CURRENTLY MANDATES THAT ALL MEMBERS OF MANAGEMENT AND
THE GOVERNING BODY ANNUALLY SIGN A CONFLICT OF INTEREST POLICY AND DISCLOSE
ANY POTENTIAL OR ACTUAL CONFLICTS THAT MAY EXIST. IF A POTENTIAL OR ACTUAL
CONFLICT OF INTEREST EXISTS, THE INTEREST PARTY SHALL LEAVE THE BOARD OR
BOARD COMMITTEE MEETING WHILE THE DETERMINATION OF A CONFLICT OF INTEREST
IS DISCUSSED AND VOTED UPON. THE REMAINING BOARD OR BOARD COMMITTEE MEMBERS
SHALL DECIDE IF A CONFLICT OF INTEREST EXISTS.

THE MINUTES OF THE BOARD AND ALL BOARD COMMITTEES SHALL CONTAIN:

(A) THE NAMES OF THE PERSONS WHO DISCLOSED OR OTHERWISE WERE FOUND TO HAVE

A FINANCIAL INTEREST IN CONNECTION WITH AN ACTUAL OR POSSIBLE CONFLICT OF

INTEREST, THE NATURE OF THE FINANCIAL INTEREST, ANY ACTION TAKEN TO

DETERMINE WHETHER A CONFLICT OF INTEREST WAS PRESENT, AND THE BOARD'S OR

BOARD COMMITTEE'S DECISION AS TO WHETHER A CONFLICT OF INTEREST IN FACT

EXISTED; AND

⁽B) THE NAMES OF THE PERSONS WHO WERE PRESENT FOR DISCUSSIONS AND VOTES

Name of the organization

ASHOKA

Employer identification number 51-0255908

RELATING TO THE TRANSACTION OR ARRANGEMENT, THE CONTENT OF THE DISCUSSION,

INCLUDING ANY ALTERNATIVES TO THE PROPOSED TRANSACTION OR ARRANGEMENT, AND

A RECORD OF ANY VOTES TAKEN IN CONNECTION WITH THE PROCEEDINGS.

FORM 990, PART VI, SECTION B, LINE 15A:

AT ASHOKA SALARIES ARE SET BY USING A SALARY FRAMEWORK FOR THAT COUNTRY,
WHICH IS DEVELOPED BY AN EXTERNAL CONSULTANT THAT USES MARKET/INDUSTRY
INFORMATION TO DETERMINE THE SALARY RANGES FOR EACH OF OUR LEVELS. THIS
SALARY FRAMEWORK IS APPLIED TO ALL EMPLOYEES' SALARIES, INCLUDING THE ONES
OF THE LEADERSHIP TEAM (INCLUDING CEO) AND SENIOR LEADERS. ANY COMPENSATION
CHANGES FOR THE CEO HAVE TO BE APPROVED BY THE BOARD, AND ANY COMPENSATION
CHANGES FOR THE TWO OTHER MEMBERS OF THE LEADERSHIP TEAM (PRESIDENT & LATIN
AMERICA DIAMOND LEADER) HAVE TO BE APPROVED BY THE CEO. ANY COMPENSATION
CHANGES FOR SENIOR LEADERS ARE TO BE REVIEWED AND APPROVED BY THE
LEADERSHIP TEAM MEMBER WHO IS THEIR ACCOUNTABILITY PARTNER (MANAGER). ONCE
THE PERFORMANCE REVIEW DECISIONS ARE FINALIZED, WE COMMUNICATE THIS TO ALL
SENIOR LEADERS AND THE LEADERSHIP TEAM IN WRITING (LETTER FORMAT). THIS
PROCESS WAS LAST UNDERTAKEN IN FY17.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

AL,AR,CA,FL,GA,HI,IL,KS,KY,MD,MA,MI,MN,MS,NH,NJ,NM,NY,OR,PA,RI,SC,TN,UT,VA

WV,WI

FORM 990, PART VI, SECTION C, LINE 19:

ASHOKA MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY,

FINANCIAL STATEMENTS AND FORM 990 AVAILABLE FOR PUBLIC INSPECTION AS

REQUIRED UNDER SECTION 6104 OF THE INTERNAL REVENUE CODE. THE INFORMATION

IS AVAILABLE UPON WRITTEN REQUEST AT 1700 NORTH MOORE STREET, ARLINGTON, VA
632212 08-25-16 Schedule O (Form 990 or 990-EZ) (2016)

Name of the organization ASHOKA	Employer identification number 51-0255908
22209. THE FORM 990 IS ALSO AVAILABLE TO THE PUBLIC ON WWW	•
AND ON ASHOKA'S WEBSITE.	
FORM 990, PART IX, LINE 11G, OTHER FEES:	
PROFESSIONAL FEES:	
PROGRAM SERVICE EXPENSES	674,163.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	674,163.
PURCHASED SERVICES & TRAINING FEE:	
PROGRAM SERVICE EXPENSES	693,978.
MANAGEMENT AND GENERAL EXPENSES	22,918.
FUNDRAISING EXPENSES	10,943.
TOTAL EXPENSES	727,839.
CONSULTING FEES:	
PROGRAM SERVICE EXPENSES	290,257.
MANAGEMENT AND GENERAL EXPENSES	371,083.
FUNDRAISING EXPENSES	215,716.
TOTAL EXPENSES	877,056.
TEMPORARY HELP:	
PROGRAM SERVICE EXPENSES	33,990.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	33,990.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	2,313,048.
632212 08-25-16 Sche	edule O (Form 990 or 990-EZ) (2016)

Name of the organization ASHOKA	Employer identification number 51-0255908
FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:	
FOREIGN TRANSLATION LOSS	8,842.
WRITE-OFF OF BAD DEBTS	-95,814.
INTERCOMPANY ELIMINATIONS	-13,385.
TOTAL TO FORM 990, PART XI, LINE 9	-100,357.
FORM 990, PART XII, LINE 2C:	
ASHOKA HAS A BOARD COMMITTEE THAT ASSUMES RESPONSIBILITY F	OR THE
OVERSIGHT OF THE AUDIT OF ITS FINANCIAL STATEMENTS AND FOR	THE
SELECTION OF AN INDEPENDENT ACCOUNTANT. THE PROCESS HAS NO	T CHANGED
FROM THE PRIOR YEAR.	

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Department of the Treasury
Internal Revenue Service

Name of the organization

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 **2016**

Open to Public Inspection

ganization
ASHOKA
Employer identification number
51-0255908

(a)	(b)	(c)	(d)	(e)	(f)
Name, address, and EIN (if applicable) of disregarded entity	Primary activity	Legal domicile (state or foreign country)	Total income	End-of-year assets	Direct controlling entity
ASHOKA ARAB WORLD					
93A ABDEL AZIZ AL SAUD STREET, 7TH FLOOR	PLATFORM FOR SOCIAL				
MANIAL, CAIRO, EGYPT	ENTREPRENEURS	EGYPT	116,961.	797,352.	ASHOKA
ASHOKA COLOMBIA					
CARRERA 48 #91-27	PLATFORM FOR SOCIAL				
BOGOTA, COLOMBIA	ENTREPRENEURS	COLOMBIA	9,747.	268,112.	ASHOKA
ASHOKA EAST AFRICA					
CONCERT HOUSE, WOOD GARDEN RD	PLATFORM FOR SOCIAL				
NAIROBI, KENYA	ENTREPRENEURS	KENYA	157,074.	121,619.	ASHOKA
ASHOKA IRELAND					
TRIBAL VC, 23 SOUTH WILLIAM STREET	PLATFORM FOR SOCIAL				
DUBLIN, IRELAND	ENTREPRENEURS	IRELAND	384,904.	65,924.	ASHOKA

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity		g) 512(b)(13) rolled ity?
AGUAZA GANAGUD DERE (ADGENTANA)				501(c)(3))		Yes	No
ASHOKA CONOSUR ESTE (ARGENTINA) TEODORO GARCA 2964	_ PLATFORM FOR SOCIAL						
BUENOS AIRES, ARGENTINA 1426	ENTREPRENEURS	ARGENTINA	501(C)(3)		ashoka	Х	
ASHOKA CEE							
SCHOTTENRING 16/3.OG	PLATFORM FOR SOCIAL						
WIEN, AUSTRIA A-1010	ENTREPRENEURS	AUSTRIA	501(C)(3)		ashoka	Х	
ASHOKA BANGLADESH							
SUITE # B3, HOUSE 10, ROAD 33, GULSHAN -1	PLATFORM FOR SOCIAL						
DHAKA, BANGLADESH 1212	ENTREPRENEURS	BANGLADESH	501(C)(3)		ashoka	Х	
ASHOKA BELGIUM							
RUE DUCALE 39	PLATFORM FOR SOCIAL						ĺ
BRUXELLES, BELGIUM 1000	ENTREPRENEURS	BELGIUM	501(C)(3)		ASHOKA	Х	

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

<u>Schedule R (Form 990)</u> **ASHOKA** 51-0255908

Part I Continuation of Identification of Disregarded Entities

(a)	(b)	(c)	(d)	(e)	(f)
Name, address, and EIN of disregarded entity	Primary activity	Legal domicile (state or foreign country)	Total income	End-of-year assets	Direct controlling entity
ASHOKA SAHEL					
AMITIE 1 VILLA N 3074	PLATFORM FOR SOCIAL				
DAKAR, SENEGAL	ENTREPRENEURS	SENEGAL	15,367.	17,925.	ASHOKA
ASHOKA WEST AFRICA					
FIRST AVENUE, J CLOSE PLOT 5. FESTAC TOWN	PLATFORM FOR SOCIAL				
LAGOS, NIGERIA	ENTREPRENEURS	NIGERIA	42,462.	19,582.	ASHOKA
ASHOKA LLC - 81-4708972					
1700 N MOORE STREET, SUITE 2000	PLATFORM FOR SOCIAL				
ARLINGTON, VA 22209	ENTREPRENEURS	DELAWARE	571,112.	302,839.	ASHOKA
	 				
	 				
	 				
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Part II Continuation of Identification of Related Tax-Exempt Organizations

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity	Section 5 contr	olled
				501(c)(3))		Yes	No
ASHOKA BRASIL							
RUA CARLOS COMENALE, 263	PLATFORM FOR SOCIAL		E01 (@) (0)		2 00000	37	
SAO PAULO, BRAZIL 01332-030	ENTREPRENEURS	BRAZIL	501(C)(3)		ASHOKA	X	
ASHOKA CANADA							
366 ADELAIDE ST W,	PLATFORM FOR SOCIAL		E01 (@) (0)		2 00000	37	
TORONTO, ONTARIO, CANADA M5V 1R9	ENTREPRENEURS	CANADA	501(C)(3)		ASHOKA	X	
ASHOKA CHILE							
AVENIDA ITALIA 850B (IF), PROVIDENCIA	PLATFORM FOR SOCIAL		504 (5) (0)				
SANTIAGO, CHILE	ENTREPRENEURS	CHILE	501(C)(3)		ASHOKA	X	
ASHOKA FRANCE							
28 PLACE DE LA BOURSE	PLATFORM FOR SOCIAL						
PARIS, FRANCE 75002	ENTREPRENEURS	FRANCE	501(C)(3)		ASHOKA	X	
ASHOKA DEUTSCHLAND							
PRINZREGENTENPLATZ 10	PLATFORM FOR SOCIAL						
MUNCHEN, GERMANY 81675	ENTREPRENEURS	GERMANY	501(C)(3)		ASHOKA	X	
ASHOKA HELLAS (GREECE)	_						
IOANNINON 102	PLATFORM FOR SOCIAL						
ATHENS, GREECE 104 44	ENTREPRENEURS	GREECE	501(C)(3)		ASHOKA	X	
ASHOKA INDIA							
54, 1ST CROSS, DOMLUR LAYOUT	PLATFORM FOR SOCIAL						
BANGALORE, INDIA 560071	ENTREPRENEURS	INDIA	501(C)(3)		ASHOKA	X	
ASHOKA INDONESIA							
JL. ANCOL TIMUR XIV NO. 1	PLATFORM FOR SOCIAL						
BANDUNG, JAWA BARAT, INDONESIA 40254	ENTREPRENEURS	INDONESIA	501(C)(3)		ASHOKA	X	
ASHOKA IRELAND							
TRIBAL, 23 SOUTH WILLIAM STREET	PLATFORM FOR SOCIAL						
DUBLIN 2, IRELAND	ENTREPRENEURS	IRELAND	501(C)(3)		ASHOKA	X	
ASHOKA ISRAEL							
5 BRENNER ST	PLATFORM FOR SOCIAL						
TEL AVIV, ISRAEL 62031	ENTREPRENEURS	ISRAEL	501(C)(3)		ASHOKA	X	
ASHOKA ITALIA							
VIA AURELIO SALICETI 10, ROMA, RM 00153 - VI	PLATFORM FOR SOCIAL						
MILANO, ITALY 20121	ENTREPRENEURS	ITALY	501(C)(3)		ASHOKA	X	
ASHOKA JAPAN							
GINZA FUGETSUDO, BUILDING 6F, 6-6-1 GINZA CH	PLATFORM FOR SOCIAL						
TOKYO, JAPAN 104-0061	ENTREPRENEURS	JAPAN	501(C)(3)		ASHOKA	Х	

Part II Continuation of Identification of Related Tax-Exempt Organizations

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity		g) 512(b)(13) rolled zation?
				501(c)(3))		Yes	No
ASHOKA KOREA							
SUNGDONG-GU, DDUKSUM-RO 1 NA-GIL 5, HEYGROUN	PLATFORM FOR SOCIAL						
SOUTH KOREA, SOUTH KOREA 04779	ENTREPRENEURS	SOUTH KOREA	501(C)(3)		ASHOKA	X	<u> </u>
ASHOKA MEXICO (ASHOKA EMPRENDEDORES SOCIALES	_						
ASOCIACION CIVIL (A.C.)), TUXPAN 57, COLONIA	PLATFORM FOR SOCIAL						
ROMA SUR, MEXICO CITY, MEXICO 06760	ENTREPRENEURS	MEXICO	501(C)(3)		ASHOKA	X	<u> </u>
ASHOKA NETHERLANDS (STICHTING ASHOKA)							
LANGE VOORHOUT 32	PLATFORM FOR SOCIAL						
THE HAGUE, NETHERLANDS 2514 EE	ENTREPRENEURS	NETHERLANDS	501(C)(3)		ASHOKA	X	
ASHOKA PHILIPPINES							
UNIT 301 3RD FLOOR, #3 BRIXTON STREET, BRGY,	PLATFORM FOR SOCIAL						
PASIG CITY, PHILIPPINES 1603	ENTREPRENEURS	PHILIPPINES	501(C)(3)		ASHOKA	X	
ASHOKA PORTUGAL							
JOAQUAN COSTA 15, PORTAL 3, PLANTA 3, 1BIS	PLATFORM FOR SOCIAL						
MADRID, SPAIN 28002	ENTREPRENEURS	PORTUGAL	501(C)(3)		ASHOKA	X	
ASHOKA SINGAPORE AND MALAYSIA							
141 MIDDLE ROAD, GSM BUILDING, #05-05	PLATFORM FOR SOCIAL						
DHOBY GHAUT, SINGAPORE 188976	ENTREPRENEURS	SINGAPORE	501(C)(3)		ASHOKA	Х	
ASHOKA ESPANA (FUNDACION ASHOKA							
EMPRENDEDORES SOCIALES), CALLEVANDERGOTEN, 1	PLATFORM FOR SOCIAL						
LOOM HOUSE, MADRID, SPAIN 28014	ENTREPRENEURS	SPAIN	501(C)(3)		ASHOKA	Х	
ASHOKA SCANDINAVIA							
BIRGER JARLSGATAN 57 C	PLATFORM FOR SOCIAL						
STOCKHOLM, SWEDEN 113 56	ENTREPRENEURS	sweden	501(C)(3)		ASHOKA	Х	
ASHOKA SWITZERLAND (FONDATION ASHOKA SUISSE)							
RUE DU CONSEIL GENRAL 20	PLATFORM FOR SOCIAL						
GENEVA, SWITZERLAND 1205	ENTREPRENEURS	SWITZERLAND	501(C)(3)		ASHOKA	х	
ASHOKA THAILAND							
101/8, PHAHONYOTHIN 32 ROAD, SENA NIKHOM, KH	PLATFORM FOR SOCIAL						
BANGKOK, THAILAND 10900	- ENTREPRENEURS	THAILAND	501(C)(3)		ASHOKA	х	
ASHOKA TURKIYE							
GENERAL YAZGAN SOK. NO:14	- PLATFORM FOR SOCIAL						1
ISTANBUL, TURKEY	ENTREPRENEURS	TURKEY	501(C)(3)		ASHOKA	x	1
ASHOKA UK							
15 OLD FORD ROAD	- PLATFORM FOR SOCIAL						1
LONDON, UNITED KINGDOM E2 9PJ	ENTREPRENEURS	UNITED KINGDOM	501(C)(3)		ASHOKA	x	1

ASHOKA 51-0255908

Part II Continuation of Identification of Related Tax-Exempt Organizations

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section 5 contr	rolled zation?
ASHOKA VENEZUELA				33.(3)(3))		Yes	No
EDIF. MENE GRANDE, PISO 5, OFICINA 5-4, URB.	PLATFORM FOR SOCIAL						
CARACAS, VENEZUELA	ENTREPRENEURS	VENEZUELA	501(C)(3)		ASHOKA	Х	1
GET AMERICA WORKING, INC.			001(0)(0)			- 21	
1700 NORTH MOORE STREET, NO 2000	- PLATFORM FOR SOCIAL						1
ARLINGTON, VA 22209	ENTREPRENEURS	VIRGINIA	501(C)(3)	LINE 7	ASHOKA	Х	1
	_						
	1						
-	-						
	-						

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	Disprop	ortionate tions?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General emanaging partner	(k) Percentage ownership

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership		tion b)(13) rolled tity?
		country)		,				Yes	No
-									
-									

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Not	e: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		Yes	No
1	During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a		X
	Gift, grant, or capital contribution to related organization(s)	1b	Х	
С	Gift, grant, or capital contribution from related organization(s)	1c		X
	Loans or loan guarantees to or for related organization(s)	1d		X
е	Loans or loan guarantees by related organization(s)	1e		X
f	Dividends from related organization(s)	1f		X
g	Sale of assets to related organization(s)	1g		Х
h	Purchase of assets from related organization(s)	1h		X
i	Exchange of assets with related organization(s)	1i		X
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		X
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		X
1	Performance of services or membership or fundraising solicitations for related organization(s)	11	Х	
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m		X
	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n		X
	Sharing of paid employees with related organization(s)	10	Х	
р	Reimbursement paid to related organization(s) for expenses	1p	Х	
q	Reimbursement paid by related organization(s) for expenses	1q	Х	
·				
r	Other transfer of cash or property to related organization(s)	1r		Х
s	Other transfer of cash or property from related organization(s)	1s		X
	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.			

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) ASHOKA CANADA	L	55,282.	COST
ASHOKA MEXICO (ASHOKA EMPRENDEDORES (2) SOCIALES ASOCIACION CIVIL (A.C.))	L	148,636.	COST
(3) ASHOKA CONOSUR ESTE (ARGENTINA)	L	140,548.	COST
(4) ASHOKA CEE	L	172,712.	COST
(5) ASHOKA FRANCE	L	451,500.	COST
(6) ASHOKA NETHERLANDS (STICHTING ASHOKA)	L	59,475.	COST

Part V	Continuation of Transactions With Related Organizations	(Schedule R (Form 990), Part V, line 2)
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(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved	(d) Method of determining amount involved
(7)ASHOKA DEUTSCHLAND	L	279,749.	COST
(8)ASHOKA TURKIYE	L	88,026.	COST
ASHOKA ESPANA (FUNDACION ASHOKA (9)EMPRENDEDORES SOCIALES)	L	154,135.	COST
(10)ASHOKA SCANDINAVIA ASHOKA SWITZERLAND (FONDATION ASHOKA	L	54,231.	COST
(11)SUISSE)	L	146,040.	COST
(12)ASHOKA UK	L	121,726.	COST
(13)ASHOKA THAILAND	L	58,670.	COST
(14)ASHOKA KOREA	L	344,657.	COST
(15)ASHOKA INDIA	L	286,765.	COST
(16)ASHOKA SINGAPORE AND MALAYSIA	L	67,673.	COST
(17)ASHOKA BRASIL	L	63,418.	COST
(18)ASHOKA INDIA	P	140,180.	COST
(19)ASHOKA DEUTSCHLAND	P	73,233.	COST
(20)ASHOKA UK	Q	51,638.	COST
(21)ASHOKA CEE	В	60,000.	CASH
(22)			
(23)			
(24)			

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Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	Are all partners sec 501(c)(3) orgs.?	(g) Share of end-of-year assets	Disprotion:	por- ate ons?		Gener mana partr	ral or aging ner?	(k) Percentage ownership
		332	Sections 3 12-3 14)	Yes No	 33335	Yes	No	(1011111003)	Yes	NO	