Form 8879-EO IRS e-file Signature Authorization for an Exempt Organization For calendar year 2010, or fiscal year beginning Sep 1 . 2010, and ending Aug 31 . 2011.

Department of the Treasury Internal Revenue Service	 Do not send to the IRS. Keep for your records. See instructions. 	2010
Name of exempt organization	Employer	identification number
ASHOKA	51-02	55908
Name and tille of officer		
WILLIAM DRAYTON	CHAIRMAN	
Part Type of Retui	n and Return Information (Whole Dollars Only)	
15 5 am 1 1- 2- 2- 4	n for which you are using this Form 8879-EO and enter the applicable amount, if any, from a, or 5a, below, and the amount on that line for the return being filed with this form was bla applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on 1 line in Part I.	ack. Then leave title 10.20.
1a Form 990 check here	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1b 51,522,387.
2a Form 990-EZ check he	ere b Total revenue, if any (Form 990-EZ, line 9)	2b
3a Form 1120-POL check	k here b Total tax (Form 1120-POL, line 22)	3b
4a Form 990-PF check h	ere > D b Tax based on investment income (Form 990-PF, Part VI, line 5)	4b
5a Form 8868 check here	b Balance Due (Form 8868, Part I, line 3c or Part II, line 8c)	5b
	10' Autorication of Officer	
Pan II Declaration a	nd Signature Authorization of Officer I declare that I am an officer of the above organization and that I have examined a copy of	the organization's 2010
allow my intermediate servineceive from the IRS (a) an the return or refund, and (c) electronic funds withdrawal organization's federal taxes contact the U.S. Treasury F authorize the financial instructions and produced the service of the service of the IRS of the	that the amount in Part I above is the amount shown on the copy of the organization's elective provider, transmitter, or electronic return originator (ERO) to send the organization's relaction of the transmission, (b) the reason for the of any refund. If applicable, I authorize the U.S. Treasury and its designated Final (direct debit) entry to the financial institution account indicated in the tax preparation softwowed on this return, and the financial institution to debit the entry to this account. To revolution involved in the processing of the electronic payment of taxes to receive confidential recisions involved in the payment. I have selected a personal identification number (PIN) as turn and, if applicable, the organization's consent to electronic funds withdrawal.	turn to the IRCs and to any delay in processing ancial Agent to initiate an ware for payment of the ke a payment, I must ement) date. I also information necessary to
Officer's PIN: check one bo	ox only	
	to enter my PIN	as my signature
	ERO firm name Enter five no do not ente	
on the organization's la a state agency(ies) reg the return's disclosure of	x year 2010 electronically filed return. If I have indicated within this return that a copy of the latting charities as part of the IRS Fed/State program, I also authorize the aforementioned consent screen.	e return is being filed with ERO to enter my PIN on
As an officer of the organicated within this ret program, I will enter my	anization, I will enter my PIN as my signature on the organization's tax year 2010 electroni urn that a copy of the return is being filed with a state agency(ies) regulating charities as p r PIN on the return's disclosure consent screen.	cally filed return. If I have art of the IRS Fed/State
Officer's signature	Ui Dale ► <u>04/10/2012</u>	
Part III Certification		
number (EFIN) followed by	r six-digit electronic filing identification your five-digit self-selected PIN	54224954321
		do not enter all zeros
I certify that the above numabove. I confirm that I am s Authorized IRS <i>e-file</i> Provide	neric entry is my PIN, which is my signature on the 2010 electronically filed return for the o submitting this return in accordance with the requirements of Pub 4163 , Modernized e-File ders for Business Returns.	rganization indicated (MeF) Information for
ERO's signature	was alottiff Date - 06/12/2012	
	ERO Must Retain This Form — See Instructions Do Not Submit This Form To the IRS Unless Requested To Do So	

BAA For Paperwork Reduction Act Notice, see instructions.

Form **8879-EO** (2010)

Form 990

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No. 1545-0047 2010

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► The organization may have to use a copy of this return to satisfy state reporting requirements. 2011 For the 2010 calendar year, or tax year beginning Sep 1 , 2010, and ending C Name of organization ASHOKA D Employer Identification Number Check if applicable: 51-0255908 Address change Doing Business As Number and street (or P.O. box if mail is not delivered to street addr) Room/suite Telephone number Name change 2000 1700 NORTH MOORE STREET (703) 527-8300 Initial return ZIP code + 4 City, town or country Terminated ARLINGTON 22209 Amended return VA **G** Gross receipts \$ 51,522,387 H(a) Is this a group return for affiliates? Application pending **F** Name and address of principal officer: Yes No **H(b)** Are all affiliates included? VA 22209 Yes No WILLIAM DRAYTON 1700 NORTH MOORE STREET ARLINGTON If 'No,' attach a list. (see instructions) 527 Tax-exempt status X 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or Website: ► www.ashoka.org **H(c)** Group exemption number ▶ M State of legal domicile: VA Form of organization: X Corporation Association L Year of Formation: 1980 Summary Briefly describe the organization's mission or most significant activities: <u>THE CREATION OF AN ASSOCIATION</u> OF THE WORLD'S LEADING SOCIAL ENTREPRENEURS, MEN AND WOMEN WITH Activities & Governance SYSTEM CHANGING SOLUTIONS FOR THE WORLD'S MOST URGENT SOCIAL PROBLEMS. (CONTINUED ON SCHEDULE O, STATEMENT 1) Check this box ► if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of independent voting members of the governing body (Part VI, line 1b) 6 5 164 Total number of volunteers (estimate if necessary) 6 5,2407a Total unrelated business revenue from Part VIII, column (C), line 12 7 a 0. **b** Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** Contributions and grants (Part VIII, line 1h) 24,813,865 50,941,528. Revenue Program service revenue (Part VIII, line 2g) 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 335,746 569,327. 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 2,964 11,532. 25,152,575 12 Total revenue — add lines 8 through 11 (must equal Part VIII, column (A), line 12) 51,522,387. 4,955,841 5,736,846. 13 Benefits paid to or for members (Part IX, column (A), line 4) 0. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 12,128,228 12,661,206. **16a** Professional fundraising fees (Part IX, column (A), line 11e) 0. **b** Total fundraising expenses (Part IX, column (D), line 25) 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) 13,184,004. 17,157,911. Total expenses, Add lines 13-17 (must equal Part IX, column (A), line 25) 30,268,073. 35,555,963. Revenue less expenses. Subtract line 18 from line 12 -5,115,498 15,966,424. **Beginning of Current Year End of Year** 68,712,967. 85,527,912. 20 21 Total liabilities (Part X, line 26) 14,770,456. 13,175,773. 22 Net assets or fund balances. Subtract line 21 from line 20 53,942,511. 72,352,139. Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 06/12/12 Signature of officer Sign Here WILLIAM DRAYTON CHAIRMAN Type or print name and title. Print/Type preparer's name Preparer's signature Date Check **Paid** Edward A Gotliffe Edward A Gotliffe 06/12/12 self-employed Preparer ► Cleveland & Gotliffe PC Firm's name Use Only ▶ 11715 Stillbrook Ct Firm's address Firm's EIN ► 20191 231-0793 VA (703)Reston Phone no. May the IRS discuss this return with the preparer shown above? (see instructions)

No

Yes

Par	t III	Statement of Program Service Accomplishments		
		Check if Schedule O contains a response to any question in this Part III	<u> </u>	X
1		y describe the organization's mission:		
		oka enables the world's top social entrepreneurs to succeed, advances t		<u>ld_</u> _
		social entrepreneurship, and champions an "Everyone A Changemaker™" wo	<u> rld.</u>	
	See F	Form 990, Page 2, Part III, Line 1 (continued)		
2	Did th	ne organization undertake any significant program services during the year which were not listed on the prior	_	
	Form	990 or 990-EZ?	Yes X	No
	If 'Ye	s,' describe these new services on Schedule O.		
3	Did th	ne organization cease conducting, or make significant changes in how it conducts, any program services?	Yes X	No
		s,' describe these changes on Schedule O.		
4	Descr	ribe the exempt purpose achievements for each of the organization's three largest program services by expenses. Sec 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to oth	tion 501(c)	(3)
	and 5	01(c)(4) organizations and section 494/(a)(1) trusts are required to report the amount of grants and allocations to oth ases, and revenue, if any, for each program service reported.	ers, the tot	al
	σχροι	isos, and revenue, it arry, for each program sorvice reported.		
4 -	(OI -) (Function of A 12 C21 100 including month of A F 72C 04C) (Popular A		<u> </u>
4 a		e:) (Expenses \$ 13,631,198. including grants of \$ 5,736,846.) (Revenue \$		0.
		IL RIGHTS, SOCIAL ACTION & ADVOCACY PROGRAMS, G: SOCIAL		
	<u>ENT</u>	REPRENEURS ARE THE ENGINES OF CHANGE AND ROLE MODELS FOR THE		
		IZEN SECTOR. ASHOKA IDENTIFIES AND INVESTS IN LEADING SOCIAL		
		REPRENEURS-ENTREPRENEURS WORKING TO ACHIEVE POSITIVE SOCIAL		
		ACT-SUPPORTING THE INDIVIDUAL, IDEA, AND INSTITUTION THROUGH ALL		
	<u>PHA</u>	SES OF THEIR CAREER. (130 FELLOWS)		
4b	(Code	e:) (Expenses \$ 9,759,437. including grants of \$ 0.) (Revenue \$		0.)
	COM	MUNITY, BUSINESS & INDUSTRY PROGRAMS, GENERAL/O: ASHOKA ENCOURAGES		
		CREATION OF SUSTAINABLE SOCIAL SOLUTIONS BY DEVELOPING NEW		
	ARC	HITECTURE FOR THE SECTOR TO SUPPORT AND ACCELERATE PROGRESS WITHIN		
		COMMUNITY. SYSTEMS INCLUDE: ACCESS TO SOCIAL FINANCING, BRIDGES		
		BUSINESS AND ACADEMIC SECTORS, AND FRAMEWORKS FOR STRATEGIC		
		TNERSHIPS THAT DELIVER SOCIAL AND FINANCIAL VALUE. (1 PROGRAM)		
4.0	(Code	e:) (Expenses \$8,017,772. including grants of \$0.) (Revenue \$		0)
70	•			
		IL RIGHTS, SOCIAL ACTION & ADVOCACY PROGRAMS, G: THROUGH GROUP REPRENEURSHIP PROGRAMS, ASHOKA ENGAGES COMMUNITIES OF ENTREPRENEURS		
	TIME	DEVELOPS PATTERNS OF EFFECTIVE COLLABORATIONS THAT ACCELERATE AND		
	TIND	FAD COCIAL IMPACT. (1 DECCEAM)		
	PEV	EAD SOCIAL IMPACT. (1 PROGRAM)		
	0	. (0 1 1 0 1 1 0)		
4 d		r program services. (Describe in Schedule O.)		
	<u> </u>	enses \$ 776,923. including grants of \$ 0.) (Revenue \$	0.)	
4 e	Total	program service expenses ► 32,185,330.		

Form 990 (2010) ASHOKA 51-0255908 Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	х	
2	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4		х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If 'Yes,' complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
	a Did the organization report an amount for land, buildings and equipment in Part X, line 10? <i>If 'Yes,' complete Schedule D, Part VI</i>	11a	Х	
	b Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part VII</i>	11 b		х
	c Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII	11 c		х
	d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX	11 d	Х	
	e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e		Х
	f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If 'Yes,' complete Schedule D, Part X</i>	11 f		Х
12	2a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII	12a	Х	
	b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional</i>	12b		Х
	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		X
	la Did the organization maintain an office, employees, or agents outside of the United States?	14a	Х	
	b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If 'Yes,' complete Schedule F, Parts I and IV</i>	14b	Х	
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Parts II and IV	15		Х
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV	16	Х	
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)	17		Х
18	B Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II	18		х
	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III	19		х
20	a Did the organization operate one or more hospitals? If 'Yes,' complete Schedule H	20		Х
	b If 'Yes' to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20 b		

Form 990 (2010) ASHOKA Part IV Checklist of Required Schedules (continued)

			Yes	No
	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	21	Х	
	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J</i>	23	х	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25	24a		x
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If 'Yes,' complete Schedule L, Part I</i>	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		Х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If 'Yes,' complete Schedule L, Part III</i>	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28a		Х
b	A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28b		х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If 'Yes,' complete Schedule L, Part IV</i>	28c		х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29	Х	
	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If 'Yes,' complete Schedule N, Part II</i>	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1	34	х	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		Х
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2</i>	36		х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Х	(2010)

14a

14b

Х

Form 990 (2010) ASHOKA 51-0255908 Page 5 Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V Yes No 1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 125 **b** Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 0 c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming 1 c Х (gambling) winnings to prize winners? 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Х Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3a Х **b** If 'Yes' has it filed a Form 990-T for this year? *If 'No,' provide an explanation in Schedule O*...... 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a Х **b** If 'Yes,' enter the name of the foreign country: ▶ See Foreign Countries See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Х **b** Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? ... 5b Х c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T? 5 c 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? Х 6a b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were 6h not tax deductible? 7 Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7 a Х **b** If 'Yes,' did the organization notify the donor of the value of the goods or services provided? 7b X c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file 7с **d** If 'Yes,' indicate the number of Forms 8282 filed during the year e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7 e Х 7 f Х f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7 g X h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a 7h Form 1098-C? ... Х Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? 9a **b** Did the organization make a distribution to a donor, donor advisor, or related person? 9b 10 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 **b** Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders 11 a b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b 12a 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? **b** If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. **b** Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b

c Enter the amount of reserves on hand

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O

Form **990** (2010) **ASHOKA** 51-0255908 Page **6**

Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response to any question in this Part VI			Х
Sec	tion A. Governing Body and Management			
			Yes	No
1 8	a Enter the number of voting members of the governing body at the end of the tax year 1a 7			
	Enter the number of voting members included in line 1a, above, who are independent 1b 6			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee?	2		х
2	Did the organization delegate control over management duties customarily performed by or under the direct supervision	_		
	of officers, directors or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents	4		Х
-	since the prior Form 990 was filed?	-		.,
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5 6		X
6	·	ь		X
	a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7 a		х
I	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
i	The governing body?	8a	Х	
I	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O	9		х
Sec	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10 a	a Does the organization have local chapters, branches, or affiliates?	10a	X	
ı	If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10 b	х	
	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11 a		
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	a Does the organization have a written conflict of interest policy? If 'No,' go to line 13	12a	Х	
	• Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise			
	to conflicts?	12b	Х	
	Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done	12c		
13	Does the organization have a written whistleblower policy?	13	Х	
14	Does the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
i	The organization's CEO, Executive Director, or top management official	15a	Х	
ı	Other officers of key employees of the organization	15b	Х	
	If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.)			
16 a	a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		х
ı	of 'Yes.' has the organization adopted a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
_	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ► See Form 990, Page 6, Line 17 (continued)			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) avainspection. Indicate how you make these available. Check all that apply.	ilable	for pu	ıblic
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy statements available to the public.	, and	financ	ial
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organic			
	ASHOKA 1700 NORTH MOORE STREET, SUIT ARLINGTON VA 22209 (70	03) 5	527-8	<u>8300</u>

Form **990** (2010) **ASHOKA** 51-0255908 Page **7**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization	n nor any r	elated	dorg	aniz	atio	n com	pen	sated any current offic	cer, director, or trustee	
(A)	(B)			((C)			(D)	(E)	(F)
Name and title	Average hours per week (describe hours for related organiza- tions in Schedule O)	Po andividual trustee or director	ition anstitutional kustee	Officer	all Key employee	hat employee	y) Former	Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations
(1) WILLIAM DRAYTON										
CHAIRMAN/CEO	40.00	Х		Х				123,465.	0.	5 , 772.
(2) ROGER HARRISON										
DIRECTOR	5.00	X						0.	0.	0.
_(3) GLORIA DE SOUZA DIRECTOR	5.00	Х						0.	0.	0.
(4) FRED HEHUWAT										
DIRECTOR	5.00	Х						0.	0.	0.
(5) KYLE ZIMMER										
DIRECTOR	5.00	Х						0.	0.	0.
(6) WILLIAM KELLY JR										
SECRETARY TREASURER	5.00	Х						0.	0.	0.
(7) MARY GORDON										
DIRECTOR	5.00	Х						0.	0.	0.
(8) DIANA WELLS										
PRESIDENT	40.00				Х			146,464.	0.	19,999.
(9) ROMANUS BERG										
CIO	40.00				Х			154,600.	0.	29,639.
(10) MARIA VALERIA MERINO MANAGER	40.00					х		134,577.	0.	5,736.
(11) MARIA VALERIA BUDINICH	10.00							101/077	0.	0,,000
MANAGER	40.00					х		151,441.	0.	5,736.
(12) ALLEN HAMMOND										
MANAGER	40.00					Х		119,036.	0.	10,068.
(13) DAVID TIKKALA DIRECTOR OF FINANCE	40.00					x		110,445.	0.	5 , 772.
(14) CONRAD CARTER									, ,	• • • • • • • • • • • • • • • • • • • •
MANAGER	40.00					Х		101,140.	0.	12,564.
(15) FABRICIO SOARES								_,		_,
CFO	40.00			Х				97,490.	0.	12,972.
<u>(16)</u>										<u> </u>
<u>(17)</u>										

(A)	(B)			(0	c)			(D) (E)			(F)	
Name and title	Average hours		tion (Reportable compensation from	Reportable compensation from		Estimated ount of other	
	per week (describe	Indiv or di	Instit	Officer	Key	Highest comper employee	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	со	mpensation from the	
	hours for related	Indivídual or directo	ution	er.	key employee	est c	ler	(=	(0	rganization and related	
	organi- zations in	individual trustee or director	ıal trı		oyee	ompe				or	ganizations	
	Sch O)	tee	nstitutional trustee			ensat						
						ed						
<u>(18)</u>												_
<u>(19)</u>												_
<u>(20)</u>												_
<u>(21)</u>												_
(22)												_
(23)												_
(24)												_
(25)												_
(26)												_
(27)												_
(28)												_
(29)												_
1 b Sub-total							•	1,138,658.	0		108,258	-
c Total from continuation sheets to Part VII, Section A	١						>					
d Total (add lines 1b and 1c)								1,138,658.	0	•	108,258	<u>.</u>
2 Total number of individuals (including but not limited	to those	e list	ted a	abov	/e) v	who	rece	eived more than \$1	00,000 in reporta	ble com	pensation	
from the organization 8											V N.	_
2 Did the consideration that are former officer discrete							. In the l				Yes No	,
3 Did the organization list any former officer, director on line 1a? If 'Yes,' complete Schedule J for such inc	dividual	е, к 	еу е 		oyee	e, or	nig 	nest compensated	empioyee	3	х	
4 For any individual listed on line 1a, is the sum of rep the organization and related organizations greater th	ortable	com	pen:	satio	on a	nd c	other	r compensation fro	om			
the organization and related organizations greater th such individual	an \$150	,000)? <i>If</i>	'Ye:	s' c	omp.	lete 	Schedule J for		4	x	
5 Did any person listed on line 1a receive or accrue co for services rendered to the organization? If 'Yes,' co	mpensa	tion	fror	n ar	ıv u	nrela	ated	organization or in	dividual	5	X	
Section B. Independent Contractors										•		_
1 Complete this table for your five highest compensate compensation from the organization.	d indep	ende	ent c	ontr	acto	ors t	hat	received more tha	n \$100,000 of			
(A) Name and business address (B) Description of services Compensation												
ENOMALY 300 THE EAST MALL, STE 102 ET	BICOKE,	ONT	, CA					Web Service	es		506,386	•
RAND SOLUTIONS 12001 REMINGTON DRIVE SI	LVER S	PRI	NG	MD	2	09	02	Info Tech S	Support		264,269	
•	EWAH ME							Info Tech I			160,725	
	LSON,						-	Program Con			142,285	
MCARDLE 800 COMMERCE DRIVE UP	PER MAI	RLBO	ORO	MD	2	207	/4	Printing Se	ervices		140,741	÷
2 Total number of independent contractors (including b		mite	ed to	tho	se I	isted	d ab	ove) who received	more than			

Pa	rt VIII Statement of Revenue				
		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1a Federated campaigns 1a 18,830. b Membership dues 1b c Fundraising events 1c d Related organizations 1d e Government grants (contributions) 1e				
		50,941,528.			
PROGRAM SERVICE REVENUE	Business Code 2a b c d e				
PROGRA	f All other program service revenue g Total. Add lines 2a-2f				
	 Investment income (including dividends, interest and other similar amounts) Income from investment of tax-exempt bond proceeds Royalties 	568,147.	0.	0.	568,147.
	(i) Real (ii) Personal 6a Gross Rents				
	d Net rental income or (loss)▶				
	7a Gross amount from sales of assets other than inventory . (i) Securities (ii) Other 1,180.				
	and sales expenses c Gain or (loss)	1 100		2	1 100
UE	d Net gain or (loss)	1,180.	0.	0.	1,180.
OTHER REVEN	of contributions reported on line 1c). See Part IV, line 18				
U	c Net income or (loss) from fundraising events				
	9a Gross income from gaming activities. See Part IV, line 19				
	c Net income or (loss) from gaming activities ▶ 10 a Gross sales of inventory, less returns				
	and allowances				
	Miscellaneous Revenue Business Code 11 a MISCELLANEOUS INCOME 900099	11,532.	0.	0.	11,532.
	b				
	d All other revenue e Total. Add lines 11a-11d ▶	11,532.			
	12 Total revenue. See instructions		0.	0.	580,859.

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Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

			·		
	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	630,000.	630,000.		
2	Grants and other assistance to individuals in				
2	the U.S. See Part IV, line 22	105,000.	105,000.		
3	organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	5,001,846.	5,001,846.		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees				
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	10,541,383.	8,998,413.	802,241.	740,729.
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits	1,042,727.	909,552.	91,793.	41,382.
10	Payroll taxes	1,077,096.	913,644.	58,699.	104,753.
11					
	Management				
	b Legal				
	c Accounting	273,975.	244,001.	14,565.	15,409.
	d Lobbying				
	e Professional fundraising services. See Part IV, line 17				
	f Investment management fees	857,799.	801,466.	33,406.	22,927.
	g Other	031,199.	001,400.	33,406.	22,921.
13	Office expenses	1,710,780.	1,382,482.	127,179.	201,119.
14	Information technology		1,302,402.	12//1/5.	201/115.
15	Royalties				
16	Occupancy	1,394,613.	1,217,247.	97,086.	80,280.
17	Travel	2,520,566.	2,368,866.	37,265.	114,435.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 20	Conferences, conventions, and meetings Interest	1,352,324.	1,315,068.	388.	36,868.
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	92,108.	60,120.	26,542.	5,446.
23	Insurance	88,111.	59,754.	25,974.	2,383.
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)				
	a EQUIPMENT EXPENSED	196,178.	188,071.	827.	7,280.
	b AWARDS	1,820,187.	1,809,060.	9,179.	1,948.
	DUES, BOOKS & SUBSCRIPTIONS	107,603.	92,773.	9,571.	5,259.
	d LOCAL TRANSPORTATION & MEALS	267,062.	255,809.	3,375.	7,878.
	PROFESSIONAL/CONSULTING FEES	5,570,238.	5,204,637.	236,277.	129,324.
	f All other expenses	906,367.	627,521.	233,377.	45,469.
	Total functional expenses. Add lines 1 through 24f	35,555,963.	32,185,330.	1,807,744.	1,562,889.
26	Joint costs. Check here ► if following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
BAA					Form 990 (2010)

Form 990 (2010) ASHOKA Part X Balance Sheet

2 Savings and temporary cash investments 16,734,726. 2 21,285,77	Га	II (A	Dalatice Stieet					
2 Savings and temporary cash investments 16,734,726. 2 21,285,77						(A) Beginning of year		(B) End of year
2 Savings and temporary cash investments		1	Cash – non-interest-bearing			1,089,222.	1	360,556.
4 Accounts receivable, net 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L. 6 Receivables from other disqualitied persons (as defined under section 4958(0)(1)), persons described in section 4958(0)(3)8), and contributing employees and sponsoring organizations (see instructions) 7 Notes and loans receivable, net. 8 Inventiories for sale or us. 8 Prepaid expenses and deferred charges 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a Lend, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 11 Investments — publicy Vaded securities 12 Investments— publicy Vaded securities 13 Investments— program-related. See Part IV, line 11 14 Intangible assets 15 Other assets. See Part IV, line 11 16 Total assets. Add lines 1 through 15 (must equal line 34) 17 Accounts payable and accrued expenses 18 Grants payable and accrued expenses 19 Deferred revenue 10 Tax-exempt bond liabilities 10 Tax-exempt bond liabilities 21 Expense or or custodial account liability. Complete Part IV of Schedule D 22 Payables to current and former officers, directors, trustees, key employees, injunest compensated employees, and disqualified persons. Complete Part II of Schedule D 22 Tax-exempt bond liabilities. 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities. Add liabi		2	Savings and temporary cash investments				2	21,285,770.
5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L. 5 6 Receivables from other disqualified persons (as defined under section 4958(n(1))), persons described in section 4958(n(3)(2)(3)(3), and contributing employees and sponsoring organizations of section 4958(n(3)(3)(3), and contributing employees beneficiary organizations (see instructions). 6 7 Notes and loans receivable, net. 7 8 Inventories for sale or use. 8 9 Prepaid expenses and deferred charges 115,843. 9 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a 965,387. b Less: accumulated depreciation. 10b 808,379. 213,455. 10c 157,00 11 Investments – publicly traded securities. 19,077,637. 11 20,381,91 12 Investments – other securities. See Part IV, line 11 13 13 13 Investments – publicly traded securities. 19,077,637. 11 20,381,91 14 Intangible assets. 19,077,637. 11 20,381,91 15 Other assets. See Part IV, line 11 501,113. 15 254,64 16 Total assets. Add lines 1 through 15 (must equal line 34) 68,712,967.<		3	Pledges and grants receivable, net			30,980,971.	3	42,990,749.
and highest compensated employees. Complete Part II of Schedule L		4	Accounts receivable, net				4	
and highest compensated employees. Complete Part II of Schedule L		5	Receivables from current and former officers, directors	s trustees	kev employees			
organizations (see instructions) 7 Notes and loans receivable, net 1 Novembries for sale or use 9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a 965, 387. b Less: accumulated depreciation 10b 808, 379. 11 Investments – publicly traded securities. 12 Investments – program-related. See Part IV, line 11 13 Investments – program-related. See Part IV, line 11 14 Intangible assets 14 15 Other assets. See Part IV, line 11 15 Total assets. See Part IV, line 11 16 Total assets. See Part IV, line 11 17 Accounts payable and accrued expenses 18 Grants payable and accrued expenses 19 Deferred revenue. 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability. Complete Part IV of Schedule D 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part I of Schedule D 21 Escrow or custodial account liabilities. Add lines 17 through 25 22 Total liabilities. Complete Part X of Schedule D 23 Secured mortgages and notes payable to unrelated third parties 24 Unrestricted net assets 27 through 29 and lines 33 and 34. 28 Total liabilities. Add lines 17 through 25 29 Permanently restricted net assets 19,077,637. 29 20,381,91 20 Total isbilities. Add lines 17 through 25 29 Permanently restricted net assets 19,077,637. 29 20,381,91 20 Total isbilities Add lines 17 through 25 20 Total isbilities Add lines 3 and 34. 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building, or equipment fund 31 Paid-in or capital surplus, or land, building, or equipment fund 33 Total net assets or fund balances. 53,942,511. 33 72,352,153 37 Total net assets or fund balances.			and highest compensated employees. Complete Part	I of Sched	dule L		5	
7 Notes and loans receivable, net 7 8 8 115,843. 9 977,26 9 Prepaid expenses and deferred charges 115,843. 9 977,26 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10b 808,379. 213,455. 10c 157,00 11 Investments – publicly traded securities 19,077,637. 11 20,381,91 12 Investments – program-related. See Part IV, line 11 13 13 14 Intragible assets 14 15 Other assets. See Part IV, line 11 15 501,113. 15 254,66 16 Total assets. See Part IV, line 11 501,113. 15 254,66 16 Total assets. Add lines 1 through 15 (must equal line 34) 68,712,967. 16 85,527,91 17 Accounts payable and accrued expenses 667,513. 17 806,87 18 Grants payable and accrued expenses 667,513. 17 806,87 19 Deferred revenue 19 Deferred revenue 19 Deferred revenue 19 20 Tax-exempt bond liabilities 20 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 23 24 Unrestricted net assets 24 25 25 25 26 26 27 27 27 27 28 27 27 27		6	Receivables from other disqualified persons (as define persons described in section 4958(c)(3)(B), and contrisponsoring organizations of section 501(c)(9) voluntar organizations (see instructions)	ection 4958(f)(1)), aployers and ees' beneficiary		6		
10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	A S	7					7	
10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	Š						8	
10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10b 808,379 213,455 10c 157,00 11 Investments – publicly traded securities 19,077,637 11 20,381,91 12 Investments – other securities. See Part IV, line 11 12 13 Investments – program-related. See Part IV, line 11 13 14 Intangible assets 14 15 15 15 15 15 16 17 18 15 Other assets. See Part IV, line 11 501,113 15 254,66 16 Total assets. Add lines 1 through 15 (must equal line 34) 68,712,967 16 85,527,91 17 Accounts payable and accrued expenses 667,513 17 806,87 18 Grants payable 14,102,943 18 12,368,90 19 Deferred revenue 19 20 20 22 24 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 22 23 Secured mortgages and notes payable to unrelated third parties 24 25 25 25 25 26 Total liabilities. Add lines 17 through 25 14,770,456 26 13,175,77 18 Total liabilities. Add lines 17 through 25 14,770,456 26 13,175,77 29 Permanently restricted net assets 132,657 27 183,51 20 Capital stock or trust principal, or current funds 30 31 24 32 Retained earnings, endowment, accumulated income, or other funds 31 32 33 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 34 72,352,13 3	Ŧ					115,843.	<u> </u>	97,267.
b Less: accumulated depreciation. 10b 808,379. 213,455. 10c 157,000 11 Investments – publicly traded securities 19,077,637. 11 20,381,91 12 Investments – other securities. See Part IV, line 11 13 13 Investments – program-related. See Part IV, line 11 13 14 Intangible assets 14 15 Other assets. See Part IV, line 11 501,113. 15 254,64 16 Total assets. Add lines 1 through 15 (must equal line 34) 68,712,967. 16 85,527,91 17 Accounts payable and accrued expenses 667,513. 17 806,87 18 Grants payable 14,102,943. 18 12,368,90 19 Deferred revenue 19 20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 22 23 Secured mortgages and notes payable to unrelated third parties 23 24 Unsecured notes and loans payable to unrelated third parties 24 25 Other liabilities. Complete Part X of Schedule D 25 26 Total liabilities. Add lines 17 through 25 14,770,456. 26 13,175,77 27 Organizations that follow SFAS 117, check here X and complete lines 27 through 29 and lines 33 and 34. 28 Temporarily restricted net assets 132,657. 27 183,51 29 Permanently restricted net assets 19,077,637. 29 20,381,91 30 Capital stock or trust principal, or current funds 30 31 Paid-in or capital surplus, or land, building, or equipment fund 31 32 Retained earnings, endowment, accumulated income, or other funds 32 33 Total net assets or fund balances 53,942,511. 33 72,352,135 33 Total net assets or fund balances 53,942,511. 33 72,352,135 34 Total net assets or fund balances 53,942,511. 33 72,352,135 35 Total net assets or fund balances 53,942,511. 33 72,352,135 36 Total liabilities 50 50 50 50 50 50 50			Land, buildings, and equipment; cost or other basis.					,
11 Investments — publicly traded securities 19,077,637 11 20,381,91 12 Investments — other securities . See Part IV, line 11 13 13 Investments — program-related. See Part IV, line 11 13 14 Intangible assets 14 15 15 15 15 15 15 15		h	Less: accumulated depreciation	10a		213 455	10.0	157 008
12 Investments – other securities. See Part IV, line 11 13 Investments – program-related. See Part IV, line 11 13 14 Intangible assets 14 15 15 15 15 15 15 15								
13 Investments — program-related. See Part IV, line 11 14 Intangible assets 14 Intangible assets 15 Other assets. See Part IV, line 11 15 501,113. 15 254,64 66 16 Total assets. Add lines 1 through 15 (must equal line 34) 68,712,967. 16 85,527,91 17 Accounts payable and accrued expenses 667,513. 17 806,87 18 Grants payable 14,102,943. 18 12,368,90 19 Deferred revenue 19 20 Tax-exempt bond liabilities 20					1 1	20,301,310.		
14				-		-		
15 Other assets. See Part IV, line 11 501,113 15 254,64 16 Total assets. Add lines 1 through 15 (must equal line 34) 68,712,967 16 85,527,91 17 Accounts payable and accrued expenses 667,513 17 806,87 18 Grants payable 14,102,943 18 12,368,90 19 Deferred revenue 19 20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 22 Payables to current and former officers, directors, trustees, key employees, indigest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 23 Secured mortgages and notes payable to unrelated third parties 23 24 Unsecured notes and loans payable to unrelated third parties 24 25 Other liabilities. Complete Part X of Schedule D 25 26 Total liabilities. Add lines 17 through 25 14,770,456 26 13,175,77 27 Organizations that follow SFAS 117, check here X and complete lines 27 through 29 and lines 33 and 34. 27 Unrestricted net assets 34,732,217 28 51,786,70 28 Temporarily restricted net assets 19,077,637 29 20,381,91 29 Permanently restricted net assets 19,077,637 29 20,381,91 30 Capital stock or trust principal, or current funds 30 31 Paid-in or capital surplus, or land, building, or equipment fund 31 32 Retained earnings, endowment, accumulated income, or other funds 53,942,511 33 72,352,135 33 Total net assets or fund balances 53,942,511 33 72,352,135 34 Total net assets or fund balances 53,942,511 33 72,352,135 35 Total net assets or fund balances 53,942,511 33 72,352,135 36 Total net assets or fund balances 53,942,511 33 72,352,135 37 Total net assets or fund balances 72,352,135 73 74,552,135 38 Total net assets or fund balances 72,352,135 73 74,552,135 38 Total net assets or fund balances 72,352,135 73 74,552,135 38 Total net assets or fund balances 74,552,135 74,552,135 74,552,135 7		-						
16 Total assets. Add lines 1 through 15 (must equal line 34) 68,712,967. 16 85,527,91 17 Accounts payable and accrued expenses 667,513. 17 806,87 18 Grants payable 14,102,943. 18 12,368,90 19 Deferred revenue 20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 23 24 24 25 Other liabilities. Complete Part X of Schedule D 25 25 26 Total liabilities. Add lines 17 through 25 14,770,456. 26 13,175,77 17 Organizations that follow SFAS 117, check here ►					501.113.		254,644.	
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Escrow or custodial account liability. Complete Part IV of Schedule D	Ļ	20					20	
22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L	Å				-		21	
24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities. Complete Part X of Schedule D 26 Total liabilities. Add lines 17 through 25	L I T	22	Payables to current and former officers, directors, trus highest compensated employees, and disqualified per	stees, key sons. Com	employees, pplete Part II		22	
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Organizations that follow SFAS 117, check here ► X and complete lines 27 through 29 and lines 33 and 34. 27 Unrestricted net assets		25	Other liabilities. Complete Part X of Schedule D	·			25	
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Temporarily restricted net assets Tempo	Й		Organizations that follow SFAS 117, check here ▶	X and	complete lines			
28 Temporarily restricted net assets 29 Permanently restricted net assets 29 Permanently restricted net assets 29 Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Retained earnings, endowment, accumulated income, or other funds 33 Total net assets or fund balances. 34,732,217. 28 51,786,700 19,077,637. 29 20,381,91 30 31 31 30 30 30 30 30 30 30 30 30 30 30 30 30	Ŧ		27 through 29 and lines 33 and 34.					
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Organizations that do not follow SFAS 117, check here and complete lines 30 through 34. Capital stock or trust principal, or current funds and complete lines 30 through 31. Paid-in or capital surplus, or land, building, or equipment fund and complete lines 30 through 31. Retained earnings, endowment, accumulated income, or other funds and complete lines 30 through 31. Retained earnings, endowment, accumulated income, or other funds and complete lines 30 through 31. Total net assets or fund balances. 53,942,511. 33 72,352,13	Ĕ	28	Temporarily restricted net assets			34,732,217.	28	51,786,705.
lines 30 through 34. 30 Capital stock or trust principal, or current funds		29		19,077,637.	29	20,381,918.		
B A D Paid-in or capital surplus, or land, building, or equipment fund3132 Retained earnings, endowment, accumulated income, or other funds3233 Total net assets or fund balances53,942,511.33			Organizations that do not follow SFAS 117, check he	re ►	and complete			
B A D Paid-in or capital surplus, or land, building, or equipment fund3132 Retained earnings, endowment, accumulated income, or other funds3233 Total net assets or fund balances53,942,511.33	Ę.							
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Image: Retained earnings, endowment, accumulated income, or other funds 32 Image: Retained earnings, endowment, accumulated income, or other funds 53,942,511. 33 Total liabilities and net assets/fund balances 53,942,511. 34 Total liabilities and net assets/fund balances 68,712,967. 34 85,527.91	B A	31			-		1 1	
\$\frac{2}{5}\$ \$\frac{33}{4}\$ \$\text{Total liabilities and net assets/fund balances} \$\frac{53}{942}, 511.	Ā		Retained earnings, endowment, accumulated income,	or other for	unds		 	
\$ 34 Total liabilities and net assets/fund halances 68 712 967 34 85 527 91	Č				-			72,352,139.
		34	Total liabilities and net assets/fund balances			68,712,967.	34	85,527,912.

BAA Form **990** (2010)

Pa	rt XI	Reconciliation of Net Assets				
		Check if Schedule O contains a response to any question in this Part XI				🔲
			1			
1	Total	revenue (must equal Part VIII, column (A), line 12)	1	51,5	22,3	<u> 387.</u>
2	Total	expenses (must equal Part IX, column (A), line 25)	2	35,5	55,9	963.
3	Rever	ue less expenses. Subtract line 2 from line 1	3	15,9	66,4	124.
4	Net as	sets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	53,9	42,5	511.
5	Other	changes in net assets or fund balances (explain in Schedule O)	5	2,4	43,2	204.
6		ssets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, n (B))	6	72,3	52 , 1	L39.
Pa	rt XII	Financial Statements and Reporting				
		Check if Schedule O contains a response to any question in this Part XII				🔲
					Yes	
1	Accou	nting method used to prepare the Form 990: Cash X Accrual Other				
If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.						
2	a Were	the organization's financial statements compiled or reviewed by an independent accountant?		. 2a		Х
	b Were	the organization's financial statements audited by an independent accountant?		. 2b	Х	
,	c If 'Yes review	to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the a, or compilation of its financial statements and selection of an independent accountant?	audit,	. 2c	Х	
		organization changed either its oversight process or selection process during the tax year, explain ledule O.				
d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both: X Separate basis Consolidated basis Both consolidated and separate basis						
3	a As a r Audit	esult of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin Act and OMB Circular A-133?	gle	. 3a		х
		s,' did the organization undergo the required audit or audits? If the organization did not undergo the required lits, explain why in Schedule O and describe any steps taken to undergo such audits.		. 3b		

Form **990** (2010)

BAA

TEEA0112 12/21/10

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

Name of the organization **ASHOKA** 51-0255908 Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's 4 name, city, and state: 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described 7 Х in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) 9 An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions – subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3)**. Check the box that 11 describes the type of supporting organization and complete lines 11e through 11h. Type III — Functionally integrated а Type I Type II С Type III - Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). If the organization received a written determination from the IRS that is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? Yes No A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) (i) below, the governing body of the supported organization? 11 g (i) A family member of a person described in (i) above? 11 g (ii) A 35% controlled entity of a person described in (i) or (ii) above? 11 g (iii) Provide the following information about the supported organization(s) h (iii) Type of organization (described on lines 1-9 above or IRC section (v) Did you notify the organization in column (i) of (i) Name of supported organization (ii) EIN (iv) Is the (vi) Is the (vii) Amount of support organization in column (i) listed in rganization in column (i) (see instructions)) your governing document? organized in the your support? Yes No Yes Yes (A) (C) (D) Total

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support	T	ı	T	1	T			
Cale begii	ndar year (or fiscal year nning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total		
1	Gifts, grants, contributions, and membership fees received. (Do not include 'unusual grants.')	30,044,770.	35,407,398.	33,991,266.	24,813,865.	50,941,528.	175,198,827.		
2	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf								
3	The value of services or facilities furnished by a governmental unit to the organization without charge								
4	Total. Add lines 1 through 3	30,044,770.	35,407,398.	33,991,266.	24,813,865.	50,941,528.	175,198,827.		
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						34,077,232.		
6	Public support. Subtract line 5 from line 4						141,121,595.		
Sec	tion B. Total Support								
	ndar year (or fiscal year nning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total		
7	Amounts from line 4	30,044,770.	35,407,398.	33,991,266.	24,813,865.	50,941,528.	175,198,827.		
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	1,777,139.	1,732,104.	1,189,113.	468,893.	568,147.	5,735,396.		
9	Net income from unrelated business activities, whether or not the business is regularly carried on								
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	109,891.	57,240.	15,517.	2,964.	11,532.	197,144.		
11	Total support. Add lines 7 through 10						181,131,367.		
12	Gross receipts from related activi	ities, etc (see inst	ructions)			12			
13	First five years. If the Form 990 organization, check this box and	is for the organiza	tion's first, second	d, third, fourth, or	fifth tax year as a	section 501(c)(3))		
Sec	tion C. Computation of Pu	blic Support P	ercentage				<u> </u>		
	Public support percentage for 20	•	.,				77.91%		
15	Public support percentage from 2	2009 Schedule A,	Part II, line 14			<u>15</u>	76.46%		
16 a	33-1/3% support test $-$ 2010. If t and stop here. The organization	he organization di qualifies as a pub	d not check the bolicly supported org	ox on line 13, and ganization	the line 14 is 33-	1/3% or more, ch	eck this box		
b	33-1/3% support test — 2009. If t and stop here. The organization	he organization di qualifies as a pub	d not check a box licly supported org	on line 13 or 16a ganization	a, and line 15 is 33	3-1/3% or more, c	heck this box		
17 a	17a 10%-facts-and-circumstances test − 2010. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization								
	b 10%-facts-and-circumstances test — 2009. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization								
ıĸ	Private foundation. If the organiz	zation did not ched	ck a box on line 13	3, 16a, 16b, 17a, 6	or 1/b, check this	box and see insti	ructions		

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support							
Calen	dar year (or fiscal yr beginning in)►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 201	0	(f) Total
	Gifts, grants, contributions and membership fees received. (Do not include any 'unusual grants.')							
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose							
3	Gross receipts from activities that are not an unrelated trade or business under section 513							
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							
5	The value of services or facilities furnished by a governmental unit to the organization without charge							
6	Total. Add lines 1 through 5							
7 a	Amounts included on lines 1, 2, and 3 received from disqualified persons							
b	a Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year							
c	Add lines 7a and 7b							
8	Public support (Subtract line 7c from line 6.)							
Sec	tion B. Total Support							
Calen	dar year (or fiscal yr beginning in)►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 201	0	(f) Total
9	Amounts from line 6							
	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources							
	taxes) from businesses acquired after June 30, 1975							
	: Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on							
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)							
13	Total support. (Add Ins 9, 10c, 11, and 12.)							
	First five years. If the Form 990 i organization, check this box and	s for the organiza	tion's first, secon	d, third, fourth, or	fifth tax year as a	section 501	(c)(3)	
	tion C. Computation of Pul							· ·
	Public support percentage for 20			e 13, column (f))			15	용
	Public support percentage from 2	-	•				16	 8
	tion D. Computation of Inv							
	Investment income percentage for				n (f))		17	9
	Investment income percentage for	•	* *	-			18	
	33-1/3% support tests – 2010. If is not more than 33-1/3%, check	the organization of	did not check the	box on line 14, ar	nd line 15 is more	than 33-1/39	%, and lii	ne 17
b	33-1/3% support tests – 2009. If line 18 is not more than 33-1/3%,	•	-	•		-		
	Private foundation. If the organiz							▶ =

SCHEDULE D (Form 990)

Name of the organization

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection Employer identification number

51-0255908 ASHOKA Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered 'Yes' to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 2 Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered 'Yes' to Form 990, Part IV, Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements 2a 2b c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? No Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

b Assets included in Form 990, Part X

Part III Organizations Mainta	ining Collections	of Art, Historica	l Treasures, or O	ther Si	milar Asse	ets (co	ontinu	ed)	
3 Using the organization's acquisition items (check all that apply):	on, accession, and oth	<u></u>		are a sig	gnificant use	of its c	ollection	1	
a Public exhibition									
b Scholarly research e Other									
c Preservation for future genera									
4 Provide a description of the organ Part XIV.			· ·			n			
5 During the year, did the organizat assets to be sold to raise funds ra	ther than to be maint	ained as part of the o	rganization's collection	on?		Yes		No	
Part IV Escrow and Custodia 9, or reported an amo			nization answered	d 'Yes'	to Form 99	90, Pa	rt IV,	line	
1 a Is the organization an agent, trust included on Form 990, Part X?					[Yes		No	
b If 'Yes,' explain the arrangement	in Part XIV and comp	lete the following table	e:						
- Denimaina halanaa				1.		Amount			
c Beginning balance									
d Additions during the year									
e Distributions during the yearf Ending balance									
2a Did the organization include an ar						Vac		No	
b If 'Yes,' explain the arrangement		art A, IIIIe ZI :				162		Тио	
Part V Endowment Funds. Co		anization answer	ed 'Yes' to Form	990 Pa	art IV/ line	10			
Tart V Endowment I dids. 60	(a) Current year	(b) Prior year	(c) Two years back		ee years back		our years	hack	
1 a Beginning of year balance	, ,	21,465,588.	20,076,423.	(u) IIII	be years back	(6)	our years	Dack	
b Contributions	3,250.	2,500.	1,019,950.						
	3,230.	2,300.	1,019,930.						
c Net investment earnings, gains, and losses	2,008,250.	-290,121.	2,269,215.						
d Grants or scholarships									
e Other expenditures for facilities and programs	260,000.	1,450,000.	1,900,000.						
f Administrative expenses									
g End of year balance	21,479,467.	19,727,967.	21,465,588.						
2 Provide the estimated percentage	•								
a Board designated or quasi-endow		<u>.11</u> %							
b Permanent endowment ►									
c Term endowment ►0	<u>.00</u> %								
3a Are there endowment funds not in organization by:	the possession of the	e organization that are	e held and administer	red for the	е	Г	Yes	No	
(i) unrelated organizations						3a(i)		X	
(ii) related organizations						3a(ii)		X	
b If 'Yes' to 3a(ii), are the related or	rganizations listed as	required on Schedule	R?			3b			
4 Describe in Part XIV the intended	-	•							
Part VI Land, Buildings, and I									
Description of investment			Cost or other casis (other)	(c) Accur deprec		(d) E	Book va	lue	
1 a Land									
b Buildings									
c Leasehold improvements		169,708.		16	6,944.		2,	764.	
d Equipment		795,679.		64	11,435.		154,	244.	
e Other									
Total. Add lines 1a through 1e (Column	(d) must equal Form	990, Part X, column	(B), line 10(c).)		>	J. B /5	157,	008.	

BAA Schedule **D** (Form 990) 2010

Page 3

Part VII Investments—Other Securities. See F	Form 990, Part X, li	ne 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value	
(1) Financial derivatives			
(2) Closely-held equity interests (3) Other			
(A)			
(B)			
(C)			•
<u>(D)</u>			
<u>(E)</u>			
<u>(F)</u>			
(G)			
(<u>H)</u>			
(I)			
Total. (Column (b) must equal Form 990 Part X, column (B) line 12.) Part VIII Investments—Program Related. (See		line 13)	
(a) Description of investment type	(b) Book value	(c) Method of valuation:	
	(b) Book value	Cost or end-of-year market value	
<u>(1)</u> <u>(2)</u>			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			•
(10)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.)			
Part IX Other Assets. (See Form 990, Part X		455	
	escription	(b) Book va	
(1) OTHER RECEIVABLES (2) SECURITY DEPOSITS			<u>,942.</u> ,702.
(3)			, 102.
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column(B		▶ 254,	,644.
Part X Other Liabilities. (See Form 990, Part			
(a) Description of liability	(b) Amount		
(1) Federal income taxes			
(2)		<u> </u>	
(3) (4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
(11)			

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

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Par	t XI	Reconciliation of Change in Net Assets from Form 990 to Audited Financi	al Stat	ements		
1	Total	revenue (Form 990, Part VIII,column (A), line 12)				51,522,387.
2	Total	expenses (Form 990, Part IX, column (A), line 25)				35,555,963.
3	Exce	ss or (deficit) for the year. Subtract line 2 from line 1				15,966,424.
4	Net ι	nrealized gains (losses) on investments				1,763,769.
5	Dona	ted services and use of facilities				
6	Inves	stment expenses				
7	Prior	period adjustments				
8	Othe	r (Describe in Part XIV)				679,435.
9	Total	adjustments (net). Add lines 4 through 8				2,443,204.
10		ss or (deficit) for the year per audited financial statements. Combine lines 3 a				18,409,628.
Par		Reconciliation of Revenue per Audited Financial Statement			eturn	
1		revenue, gains, and other support per audited financial statements			1	55,860,277.
2	Amo	unts included on line 1 but not on Form 990, Part VIII, line 12:				
a	Net ι	ınrealized gains on investments	2a	1,763,769.		
		ted services and use of facilities	2b	2,574,121.		
		veries of prior year grants				
		r (Describe in Part XIV)				
e		ines 2a through 2d			2e	4,337,890.
3		ract line 2e from line 1	_i .		3	51,522,387.
4		unts included on Form 990, Part VIII, line 12, but not on line 1:				
		stments expenses not included on Form 990, Part VIII, line 7b				
		r (Describe in Part XIV.)				
		ines 4a and 4b			4 c	
		revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	51,522,387.
Par		Reconciliation of Expenses per Audited Financial Statemer			Retu	
1		expenses and losses per audited financial statements			1	38,130,084.
2		unts included on line 1 but not on Form 990, Part IX, line 25:	. 1			
		ted services and use of facilities	2a	2,574,121.		
		year adjustments	2b			
		r losses	2 c			
		r (Describe in Part XIV.)	2d			0 554 404
_		ines 2a through 2d			2e	2,574,121.
3		ract line 2e from line 1	 I		3	35,555,963.
4		unts included on Form 990, Part IX, line 25, but not on line 1:	4			
		tments expenses not included on Form 990, Part VIII, line 7b	4a 4b			
		ines 4a and 4h	40		4 c	
•		expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	 		5	35,555,963.
		Supplemental Information				30,300,500.
Com Part any	plete t V, line additio	his part to provide the descriptions required for Part II, lines 3, 5, and 9; Part 4, Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines and information.	III, line s 2d an	s 1a and 4; Part IV, lind 4b. Also complete the	nes 1b nis part	and 2b; to provide
<u>Pt</u> _	V L	ine 4 THE INCOME GENERATED FROM ENDOWMENT	<u>FUNI</u>	O INVESTMENTS		
		IS USED TO PROVIDE FELLOW STIPENDS A	AND C	OTHER PROGRAM		
		SUPPORT IN ACCORDANCE WITH THE DONOR	<u>RS'I1</u>	TENT.		
	хт :	Line 8 REPRESENTS FOREIGN EXCHANGE GAINS				
<u></u> -	 -:					

Schedule D	(Form 990) 2010 ASHOKA	51-0255908	Page 5
Part XIV	(Form 990) 2010 ASHOKA Supplemental Information (continued)		

Schedule F (Form 990)

Statement of Activities Outside the United States

Part IV. line 14b. 15. or 16. 201

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Complete if the organization answered 'Yes' to Form 990, Part IV, line 14b, 15, or 16. ► Attach to Form 990. ► See separate instructions.

ame of the organization Employer identification number

ASHOKA | 51-0255908

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States.

2	Activities nor Degion	(The following Dort I	lina 2 tahla aan ba	e dunlicated if additional	change is panded)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
(1) Central America	0	0	Grantmaking		39,338.
(2) East Asia and Pacific	5	19	Grantmaking		372,420.
(3) East Asia and Pacific	0	0	Program Services	Fellow search/support	1,099,841.
(4) Europe	8	58	Grantmaking		2,477,878.
(5) Europe	0	0	Program Services	Fellow search/support	5,020,148.
(6) Middle East	2	10	Grantmaking		279,946.
(7) Middle East	0	0	Program Services	Fellow search/support	779,509.
(8) North America	2	22	Grantmaking		567,269.
(9) North America	0	0	Program Services	Fellow search/support	1,736,586.
(10) South America	4	35	Grantmaking		186,309.
(11) South America	0	0	Program Services	Fellow search/support	3,167,097.
(12) South Asia	3	32	Grantmaking		195,462.
(13) South Asia	0	0	Program Services	Fellow search/support	817,898.
(14) Sub-Saharan Africa	4	10	Grantmaking		891,725.
(15) Sub-Saharan Africa	0	0	Program Services	Fellow search/support	617,240.
(16)					
(17)		405			10.040.666
3a Sub-total	28	186			18,248,666.
c Totals (add lines 3a and 3b)	28	186			18,248,666.

Par	t II Grants and Other Assistan Form 990, Part IV, line 15, Part II can be duplicated if	for any recipient	who received n	Outside the Under than \$5,0	Jnited States. Coool. Check this	Complete if the box if no one	organization ar recipient receiv	nswered 'Yes' to red more than \$!	5,000 ▶□
1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)									
(2)									
(3)									
(4)									
(5)									
(6)									
(7)									
(8)									
(9)									
(10)									
(11)									
(12)									
(13)									
(14)									
(15)									
(16)		ediana listadakan 19		- describing to 0	familia and			- u fan odkiala	_
	Enter total number of recipient organiz the grantee or counsel has provided a Enter total number of other organization								
BAA		ons or childes							(Form 990) 2010

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1) FELLOW STIPENDS	Central America	1	39,338.	WIRE TRANSFER			
(2) FELLOW STIPENDS	East Asia and Pacific	6	372,420.	WIRE TRANSFER			
(3) FELLOW STIPENDS	Europe	12	2,477,878.	WIRE TRANSFER			
(4) FELLOW STIPENDS	Middle East	5	279,946.	WIRE TRANSFER			
_(5) FELLOW STIPENDS	North America	5	567,269.	WIRE TRANSFER			
(6) FELLOW STIPENDS	South America	5	186,309.	WIRE TRANSFER			
(7) FELLOW STIPENDS	South Asia	6	195,462.	WIRE TRANSFER			
(8) FELLOW STIPENDS	Sub-Saharan Africa	27	891,725.	WIRE TRANSFER			
(9)							
<u>(10)</u>							
(11)							
(12)							
(13)							
(14)							
<u>(15)</u>							
(16)							
(17)							
(18)							(Form 000) 2010

Schedule F (Form 990) 2010 ASHOKA	51-0255908	Page
Part IV Foreign Forms		
1 Was the organization a U.S. transferor of property to a foreign corporation during the tax yea organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Form 926)	Foreign	X No
2 Did the organization have an interest in a foreign trust during the tax year? If 'Yes,' the organized to file Form 3520, Annual Return To Report Transactions with Foreign Trusts and Refereign Gifts, and/or Form 3520-A Annual Information Return of Foreign Trust With a U.S. Of instructions for Forms 3520 and 3520-A)	leceipt of Certain Dwner (see	X No
3 Did the organization have an ownership interest in a foreign corporation during the tax year? organization may be required to file Form 5471, Information Return of U.S. Persons with resp. Foreign Corporations. (see instructions for Form 5471)	pect to Certain	X No
4 Was the organization a direct or indirect shareholder of a passive foreign investment compare electing fund during the tax year? If 'Yes,' the organization may be required to file Form 862 Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instr. Form 8621)	1, Return by a ructions for	X No
5 Did the organization have an ownership interest in a foreign partnership during the tax year? organization may be required to file Form 8865, Return of U.S. Persons with respect to Certa Partnerships. (see instructions for Form 8865)	ain Foreign	X No
6 Did the organization have any operations in or related to any boycotting countries during the If 'Yes,' the organization may be required to file Form 5713, International Boycott Report (see for Form 5713)	e instructions	X No

Complete this 3, column (f) Part III, colum any additional	part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line (accounting method); Part II, line 1 (accounting method); Part III (accounting method); and in (c) (estimated number of recipients), as applicable. Also complete t his part to provide information (see instructions).
Pt_I_Line_2	ASHOKA HAS DEVELOPED AN EXTENSIVE AND THOROUGH GRANTEE
	SELECTION PROCESS. GRANTEES PROVIDE PERIODIC PROGRESS
	REPORTS AND PARTICIPATE IN FELLOWSHIP ACTIVITIES. ASHOKA
	FIELD STAFF PROVIDE OVERSIGHT AND SUPPORT.

SCHEDULE I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

OMB No. 1545-0047

2010

Department of the Treasury Internal Revenue Service Name of the organization Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 21 or 22. ► Attatch to Form 990.

Open to Public Inspection

Employer identification number

ASHOKA						51-02559	08
Part I General Information on G	rants and Assista	ance					
1 Does the organization maintain record the selection criteria used to award the	ne grants or assistance	€?			grants or assistance,	and	. X Yes No
2 Describe in Part IV the organization's							
Part II Grants and Other Assista							
Form 990, Part IV, line 21							1 \$5,000.
Part II can be duplicated i	f additional space	is needed					<u></u>
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) MOBILE MEDIC, INC 475 27TH AVENUE, #3							
SAN FRANCISCO CA 94121	27-5104203		90,000.				STIPEND SUPPOR
(2) WORLD SAVVY, INC 999 SUTTER STREET, 4TH FL	1						
	45-0473508		90,000.				STIPEND SUPPOR
(3) GREENFAITH, INC	-						
101_SOUTH_THIRD_AVENUE, #	1						
HIGHLAND PARK NJ 08904	22-3452273		90,000.				STIPEND SUPPOR
(4) ROC USA LLC	-						
7 WALL STREET							
CONCORD NH 03301	35-2319441		90,000.				STIPEND SUPPOR
(5) LITTLE KIDS ROCK, INC							
632 POMPTON AVENUE, STE 2							
CEDAR GROVE NJ 07009	94-3396568		90,000.				STIPEND SUPPOR
(6) FIT NATIONAL			,				
1203 PRESERVATION PARK WA							
OAKLAND CA 94612	02-0784790		90,000.				STIPEND SUPPOR
(7) REVOLUTION FOODS			10,000				
8383 CAPWELL DRIVE	-						
OAKLAND CA 94612	14-1955846		90,000.				STIPEND SUPPOR
(8)	11 1300010		30,000.				BIII BNB BOIT GR
29							
	-						
2 Enter total number of section 501(c)(1 3) and government or	nanizations	<u> </u>		1	<u> </u>	5
3 Enter total number of other organizati		-				•	
DAA Far Day are all Day doubles of Art Nation							-lul- I (F 000) 0010

ASHOKA

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
STIPEND SUPPORT	2	105,000.			
IV Supplemental Information. Comple	ete this part to pr	rovide the informati	on required in Pa	rt I, line 2, and any othe	er additional information.
				SELECTION PROCESS. ELLOWSHIP ACTIVITIE	
ASHOKA FIELD ST	AFF PROVIDE	OVERSIGHT AND :	SUPPORT.		

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered 'Yes' to Form 990, Part IV, line 23.
 ► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

ASHOKA

Employer identification number 51-0255908

Pa	rt I Questions Regarding Compensation			
			Yes	No
1	a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
	b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain	1 b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.			
	Compensation committee Written employment contract			
	X Independent compensation consultant			
	Form 990 of other organizations X Approval by the board or compensation committee			
	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization: a Receive a severance payment or change-of-control payment from the organization or a related organization? b Participate in, or receive payment from, a supplemental nonqualified retirement plan? c Participate in, or receive payment from, an equity-based compensation arrangement? If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:	4a 4b 4c		х х х
	a The organization?	5a		Х
	b Any related organization?	5b		Х
	If 'Yes' to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
	a The organization?	6a		Х
	b Any related organization?	6b		Х
	If 'Yes' to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If 'Yes,' describe in Part III	7		Х
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If 'Yes,' describe in Part III	8		Х
9	If 'Yes' to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?	9		_

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2010

Page 2

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

		(B) Breakdown	of W-2 and/or 1099-MIS			(F) Compensation		
(A) Name		(i) Base compensation	(ii) Bonus and incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	reported in prior Form 990 or Form 990-EZ
	(i)	125,204.	<u>21,260.</u>	0.	<u>16,667.</u>	3,332.	166,463.	137 , 858.
1 DIANA WELLS	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)	109 , 099.	<u>45,</u> 501.	0.	<u>16,667.</u>	12 , 972.	184,239.	<u>135,687.</u>
2 ROMANUS BERG	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)	106,896.	44,545.	0.	0.	5,736.	<u> 157,177.</u>	145,216.
3 maria valeria budinich	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
4	(ii)							
	(i)							
5	(ii)							
	(i)							
6	(ii)							
	(i)							
7	(ii)							
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8	(ii)							
	(i)						LI	
9	(ii)							
	(i)						LI	
10	(ii)							
	(i)						LI	
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	(i)						LI	
12	(ii)							
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	(i)							
14	(ii)							
	(i)							
15	(ii)							
	(i)							
16	(ii)							
DAA								dula I (Farra 000) 2010

SCHEDULE M (Form 990)

Noncash Contributions

► Complete if the organizations answered 'Yes' on Form 990, Part IV, lines 29 or 30.

► Attach to Form 990.

OMB No. 1545-0047

2010

Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

ASHOKA

Employer identification number

51-0255908

Pa	t I Types of Property			·				
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Metho noncash	(c od of c contrib	letermin	ing nounts
1	Art-Works of art							
2	Art-Historical treasures							
3	Art-Fractional interests							
4	Books and publications							
5	Clothing and household goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities—Publicly traded	Х	22	749,307.	MARKET	' VA	LUE	
10	Securities—Closely held stock			·				
11	Securities—Partnership, LLC, or trust interests							
12	Securities-Miscellaneous							
13	Qualified conservation contribution— Historic structures							
14	Qualified conservation contribution—Other							
15	Real estate—Residential							
16	Real estate—Commercial							
17	Real estate—Other							
	Collectibles							
18								
19	Food inventory							
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other ► ()							
26	Other ► ()							
27	Other ► ()							
28	Other ► ()							
29	Number of Forms 8283 received by the organization organization completed Form 8283, Part IV, Donee	n during the Acknowledg	tax year for contribution ement	ns for which the	29			
							Yes	No
	5							
30 a	During the year, did the organization receive by cor hold for at least three years from the date of the ini purposes for the entire holding period?	itial contribu	tion, and which is not re	equired to be used for e	exempt	30 a		Х
ŀ	o If 'Yes,' describe the arrangement in Part II.							
31		y that require	es the review of any no	n-standard contribution	s?	31	Х	
	Does the organization hire or use third parties or re noncash contributions?					32 a		Х
	If 'Yes,' describe in Part II.							
33	If the organization did not report an amount in colu	mn (c) for a	type of property for wh	ich column (a) is check	ed,			
	describe in Part II.							

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule **M** (Form 990) 2010

Schedule	e M (Form 990) 2010 ASHOKA	51-0255908	Page 2
Part II	 M (Form 990) 2010 ASHOKA Supplemental Information. Complete this part to provide and 33. Also complete this part for any additional information. 	the information required by Part I, lines 30b, ation.	32b,

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

2010

Department of the Treasury Internal Revenue Service

Name of the organization

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Open to Public Inspection

Employer identification number

ASHOKA	51-0255908
Pt VI-B, Line 11a	FORM 990 REVIEW AND APPROVAL PROCESS: AN OUTSIDE
	PREPARER IS EMPLOYED TO COMPLETE THE RETURN. IT IS
	THE BOARD'S POLICY TO DISTRIBUTE FOR COMMENT THE
	FORM 990 DRAFT PRIOR TO SUBMITTAL. FINALLY, THE
	FORM 990 IS REVIEWED, APPROVED, AND SIGNED BY THE CEO.
Pt VI-B, Line 12c	CONFLICT OF INTEREST POLICY: ASHOKA'S CONFLICT OF
	INTEREST POLICY HAS BEEN IN PLACE SINCE 1993.
Pt VI-B, Line 15	CEO COMPENSATION: AN OUTSIDE COMPENSATION SPECIALIST
	IS CONSULTED. THE BOARD OF DIRECTORS REVIEWS PERFORMANCE
	AND APPROVES ALL COMPENSATION ADJUSTMENTS.
Pt VI-C, Line 19	AVAILABILITY OF DOCUMENTS-990, AFS, 1023 & COI POLICY:
	THE DOCUMENTS ARE ON FILE AND AVAILABLE UPON REQUEST.
PART 1 LINE 1	SINCE 1981, WE HAVE ELECTED OVER 2,700 LEADING SOCIAL
	ENTREPRENEURS AS ASHOKA FELLOWS, PROVIDING THEM WITH
	LIVING STIPENDS, PROFESSINAL SUPPORT, AND ACCESS TO
	GLOBAL NETWORK OF PEERS IN MORE THAN 60 COUNTRIES.
	WITH OUR GLOBAL COMMUNITY, WE DEVELOP MODELS FOR
	COLLABORATION AND DESIGN INFRASTRUCTURE NEEDED TO
	ADVANCE THE FIELD OF SOCIAL ENTREPRENEURSHIP AND THE
	CITIZEN SECTOR. OUR FELLOWS INSPIRE OTHERS TO ADOPT
	AND SPREAD THEIR INNOVATIONS-DEMONSTRATING TO ALL
	CITIZENS THAT THEY TOO HAVE THE POTENTIAL TO BE
	POWERFUL CHANGEMAKERS.
PART 111 LINE 4D	CIVIL RIGHTS, SOCIAL ACTION & ADVOCACY PROGRAMS, G:
	ASHOKA WORKS TO DEFINE AND STREGTHEN THE FIELD OF
	SOCIAL ENTREPRENEURSHIP THROUGH IDEA SPREAD AND

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Related Organizations and Unrelated Partnerships

2010

<u> 2010</u>

OMB No. 1545-0047

► Complete if the organization answered 'Yes' to Form 990, Part IV, line 33, 34, 35, 36, or 37. ► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name of the organization Employer identification number 51-0255908 **ASHOKA** Part I Identification of Disregarded Entities (Complete if the organization answered 'Yes' to Form 990, Part IV, line 33.) (a) Name, address, and EIN of disregarded entity (c) Legal domicile (state (d) Total income (e) End-of-year assets **(f)** Direct controlling Primary activity or foreign country) entity (6) Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) **(b)** Primary activity (c) Legal domicile (state (d) Exempt Code **(e)** Public charity status (f) Direct controlling **(g)** Sec 512(b)(13) (a)
Name, address, and EIN of related organization or foreign country) (if section 501(c)(3)) controlled entity? section entity Yes No (1) YOUTH VENTURE INC 54-1744720 YOUTH ENTREPRENEURSHIP VA 501 (C) (3) YES N/A 1700 NORTH MOORE STREET, SUITE 2000, ARLINGON VA 22209 (2) GET AMERICA WORKING INC 54-1882605 PROMOTING FULL 1700 NORTH MOORE STREET, SUITE 2000, ARLINGTON VA 22209 EMPLOYMENT VA 501 (C) (3) YES N/A

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered 'Yes' to Form 990, Part IV, because it had one or more related organizations treated as a partnership during the tax year.)	, line 34

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under	(f) Share of total income	(g) Share of end-of-year assets	tior	h) ropor- nate ations?	I K-1	mana part	i) ral or aging ner?	(k) Percentage ownership
<u>(1)</u>		country)		sections 512-514)			Yes	No	(Form 1065)	Yes	No	
<u>(2)</u>												
<u>(3)</u>												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
<u>(2)</u>							
(3)							

Part V Transactions With Related Organizations (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34, 35, 35a, or 36.)

	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		Yes	No
1	During the tax year did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	. 1a		Х
b	Gift, grant, or capital contribution to other organization(s)	. 1 b		Х
c	: Gift, grant, or capital contribution from other organization(s)	. 1c		X
c	Loans or loan guarantees to or for other organization(s)	. 1 d		X
e	Loans or loan guarantees by other organization(s)	. 1 e		X
f	Sale of assets to other organization(s)	. 1f		X
ç	Purchase of assets from other organization(s)	. 1g		X
ŀ	Exchange of assets	. 1h		X
i	Lease of facilities, equipment, or other assets to other organization(s)	. 1i		Х
j	Lease of facilities, equipment, or other assets from other organization(s)	. 1j		X
k	Performance of services or membership or fundraising solicitations for other organization(s)	. 1k		X
- 1	Performance of services or membership or fundraising solicitations by other organization(s)	. 11		X
r	n Sharing of facilities, equipment, mailing lists, or other assets	. 1m	Х	
r	Sharing of paid employees	. 1n	Х	
c	Reimbursement paid to other organization for expenses	. 1o		X
F	Reimbursement paid by other organization for expenses	. 1p	Х	
c	Other transfer of cash or property to other organization(s)	. 1q		Х
r	Other transfer of cash or property from other organization(s)	. 1r		X
2	If the answer to any of the above is 'Yes,' see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.			
	(a) (b) (c) Name of other organization Transaction Amount involved Me	(d)	
	(a) (b) (c) Name of other organization Transaction type (a-r)	thod of amount	detern	nining od
	type (a-1)	amount	IIIVOIV	cu
1)				
2)				
3)				
41				
•/				
=>				
5)				
o)			650	067
AΑ	TEEA5003 12/23/10 Schedule	e R (Fori	m 990)	2010

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered 'Yes' to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See Instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	organizations?		(e) Share of end-of-year assets	Dispr tior alloca	f) ropor- nate tions?	in box 20 of	Gene	h) eral or aging tner?
			Yes	No		Yes	No	, ,	Yes	No
<u>(1)</u>										
(2)										
(3)										
(4)										
<u>(4)</u>										
<u>(5)</u>										
<u>(6)</u>										
<u>(7)</u>										
(8)										
<u> </u>										

1 ASHOKA 51-0255908 Schedule O (Form 990), Supplemental Information to Form 990 Form 990, Page 2, Part III, Line 1 (continued) Briefly describe the organization's mission: Schedule O (Form 990), Supplemental Information to Form 990 Form 990, Page 2, Part III, Line 4d (continued) Describe the exempt purpose achievements for each of the organization's other program services. Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. Code: Description: SEE SCHEDULE O, STATEMENT 2 Grants Of ______ Revenue.. 0. Form 990, Page 5, Line 4b **Foreign Countries** India Bangladesh Pakistan Nepal ____ Sri Lanka Indonesia Singapore Philippines Thailand _____ Japan China Brazil Argentina Venezuela _____ Colombia _______ Canada Mexico South Africa Uganda Kenya Western Sahara Egypt Poland Austria France Germany Ireland

<u>Israel</u> Spain

Switzerland
United Kingdom

ASHOKA 51-0255908 2

Schedule O (Form 990), Supplemental Information to Form 990 Form 990, Page 6, Line 17 (continued)

Alaska
Alabama
Arkansas
Connecticut
California
Florida
Georgia
Hawaii
Illinois
Kansas
Kentucky
Maine
Maryland
Massachusetts
Michigan
Minnesota
Mississippi
New Hampshire
New Jersey
New Mexico
New York
North Carolina
North Dakota
Ohio
Oklahoma
Oregon
Pennsylvania
Rhode Island
South Carolina
Tennessee
Virginia
Washington
West Virginia
Wisconsin
Arizona